Tombstones and Monuments

SEARS ROEBUCK & CO.
CHICAGO, ILL.

CAPITAL & SURPLUS,
$12,000,000.00.

First National Bank of Chicago.

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DAVID R. FORGAN, Vice President.
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MAX MAY, Assistant Manager Foreign Exchange Department.
FRANK O. WETMORE, Auditor.

ORVILLE PECKHAM, Attorney.
JAMES D. WOLEY, Assistant Attorney.

Chicago, Oct. 20, 1902.

TO WHOM IT MAY CONCERN:

It is with pleasure that we testify to our own good opinion of the integrity, responsibility and business ability of Sears, Roebuck & Company. They show a fully paid up capital and surplus of over Two Million Dollars ($2,000,000.00), and are one of the largest mercantile institutions in Chicago.

Anyone can, in our judgment, feel perfectly secure in sending money to them with their orders, as we understand that they ship their goods agreeing that anything not proving entirely satisfactory when received can be returned to them, and the money paid will be immediately returned to the purchaser.

The officers and stock holders of the company are well and favorably known to us, command our full confidence, and we believe can be relied upon to do exactly as they agree.

Yours very truly,

Jas B Forgan Pd

In writing to the above bank as to our reliability, be sure to enclose a 2-cent stamp for reply.

SPECIAL CATALOGUE

OF

TOMBSTONES, MONUMENTS,

TABLETS AND MARKERS.

IN OFFERING YOU THIS COMPLETE LINE OF NEW AND MODERN DESIGNS IN MONUMENTS AND TOMBSTONES, shown in this catalogue, we call your attention to the important fact that we have absolutely avoided any of the inferior grades of marble, which are so largely in the stock of most of the retail marble cutters. Controlling by far the largest portion of the product of the **CELEBRATED ACME BLUE MARBLE QUARRIES OF VERMONT** we have it entirely in our hands to prevent the using of cheaper grades of material. We positively require that every piece of marble that enters into the construction of the beautiful monuments quoted herein shall be carefully inspected before it is cut and polished, and even if after much expense of time and labor is put on the stock any flaws detrimental to appearance and lasting qualities are found, such part is entirely rejected. By using the utmost precaution, therefore, we can assure our customers of a class of cemetery work such as they will seldom if ever find in the stocks of retail marble companies.

ONLY THE MOST EXPERT ARTISANS ARE EMPLOYED, men whose life has been devoted to this class of work, fitting them for turning out a product superior to that found in any other works. The facilities in this mill are unusual. The very latest type of polishing machines and largest gangs, etc., are used.

IN THE POLISHING AND FINISHING of the celebrated White Acme Rutland Italian or the Acme Blue dark marble we challenge competition and guarantee that our products are the equal of anything on the market, having an appearance the same as the most expensive and highly celebrated Italian marble, and for lasting qualities is even superior to it. In the back pages of this book we attempt to show in color printing the natural appearance of these wonderful marbles, but good as the engraving is, we cannot do it justice. It must be seen to be appreciated.

THE FINISHED PRODUCTS THAT COME FROM OUR WORKS receive the very highest commendation from our customers, and those who have purchased them express surprise at the wonderful value which they are receiving for their money.

ABOUT OUR PRICES.

THE LINE OF TOMBSTONES, monuments, tablets and markers is a line of goods with which the ordinary buying public is not familiar. It is a purchase that one makes perhaps once in a life time. The purchaser makes inquiries at the local marble cutter with practically little or no idea as to what such an article is going to cost him. He has no idea of the intrinsic value of the goods, what it costs to quarry marble and the amount of time and labor that must be spent in polishing and finishing the product. The dealer shows him one style of monument after another, quoting various prices, and this is the purchaser's first introduction or intimation as to what such goods cost in the open market. It is for this reason, perhaps, and also for the further reason that it is a peculiar line of goods, a line of goods on which the intending buyer is not so likely to question the matter of price, that it is customary to ask and receive prices on these goods that are far in excess of their intrinsic value including the cost of labor; prices that have really no relation to the value of the goods, but simply depend upon how much the buyer is willing to invest. And usually the intending purchaser is inclined to be liberal in the matter of price and is not inclined to attempt to secure a tombstone, monument or marker at a lower figure than what the dealer asks. These are some of the reasons why tomb-

stones and monuments are sold at such universally high prices and why there is such a difference between our prices as shown in this catalogue and the prices that you would be asked for the same grade of marble and workmanship from any other dealer in the country.

WE ARE SELLING TOMBSTONES, monuments, tablets and markers on the same basis that we are selling our most staple article of merchandise, namely, we make our selling price to cover simply the cost to us of the material and labor under the most advantageous conditions, and our own small percentage of profit added. We handle the goods in this catalogue under the same policy that governs our dealings in dry goods, clothing, stoves, sewing machines or any other well known commodity. Our success in selling merchandise is due to the fact that we have always made our selling price as low as possible, and have never asked more than a small percentage of profit above the actual cost to us, which is, in practically all cases, the actual manufacturing cost, as we control the manufacturing proposition in nearly all of our large departments.

OUR PRICES for the highest grade of marble work are about one-half the prices usually asked; in other words, if you are in the market for anything in this line we can positively save you one-half on your purchase. This, we wish to assure you, is not a casual statement, but an investigation will prove the absolute truth of our claims. If you will select any one of the tombstones or monuments illustrated and described in this catalogue and then price the same size, style, quality of workmanship at your local dealer or from any marble works in the country, you will find that the prices others will ask you are just double the figures quoted in this book.

Dealers may say to you, in defense of their high prices, that their goods are higher grade, better marble, finer finished and better polished than ours. We wish to assure you that each and every number quoted in this catalogue is the best that can be had for the price, for there is no better, finer or handsomer marble made than the marble we use, namely, our Acme Blue Dark Vein Marble and our White Acme Rutland Italian. We can positively say no marble yards in the country can show you handsomer polished or more beautifully finished monuments, and to prove all this, to refute the possible claim about inferior quality or workmanship as regards our goods, we make this open proposition and heretofore unheard of offer in this line.

OUR OPEN PROPOSITION AND CONVINCING OFFER, NAMELY OUR LIBERAL C. O. D., SUBJECT TO EXAMINATION TERMS.

WHILE NEARLY ALL OUR CUSTOMERS SEND CASH IN FULL WITH THEIR ORDERS, and we advise everyone to do this in order to save the extra express charge of from 25 to 50 cents which the express companies always make for collecting the amount of the C. O. D. and returning the money to us, nevertheless to convince everyone that we are offering the highest grade of tombstone and marble work at one-half the prices usually asked, to show those who may doubt the statement that our tombstones and monuments are the very finest grade marble and polished and finished with the highest degree of skill, and would therefore prefer to see and examine a tombstone or monument before they pay for it, we will ship any tombstone or monument in this catalogue C. O. D., subject to examination, as follows:

ON RECEIPT OF $5.00 we will ship any tombstone or monument to any address east of the Missouri River and north of Tennessee. The tombstone or monument will go to you by freight C. O. D., subject to examination. You can examine it at your freight depot and if found perfectly satisfactory, and you are convinced that you are getting the very best grade of marble, polished and finished in the very finest manner, if you are sure that you are getting a tombstone or monument the equal of what would cost you double the price if bought elsewhere, if you are thoroughly satisfied in every way, then pay the railroad agent our price and freight charges less the $5.00 deposit sent with the order. If on examination of the tomb-

stone or monument at your depot it does not prove all of our claims, you need not feel that you are under the slightest obligation to accept the tombstone or monument, but it will be returned to us at our expense of freight charges both ways, and we will refund your $5.00 deposit without question or argument.

We could not possibly afford to make such a broad, open C. O. D. proposition unless we were absolutely sure of our ground and sure of the merits of our goods; and while every order is made up specially, with special lettering cut and is therefore practically useless to us should the tombstone or monument not be accepted by the purchaser, nevertheless we make this liberal C. O. D. proposition simply to convince everyone that our goods are the very highest grade, the workmanship is the very best, and above all, that our prices mean a saving of about one-half. We make this C. O. D. offer so as to enable you to prove the truth of our claims without any risk, so that when the local dealers tell you that you will not get a satisfactory tombstone or monument from us, that it will not be as highly polished or as handsomely finished as you expect, you need not accept what he says and thus lose the chance of saving a great deal of money on your purchase, but you can take advantage of our open C. O. D. proposition and thus be enabled to buy a tombstone or monument at a big saving in price, and without any hesitancy or timidity about ordering.

WE RECOMMEND that you send the full amount of cash with your order. We always urge our customers to send the full amount of money with the order for several reasons, principally because it is less trouble for you to receive a paid shipment than to receive a C. O. D. shipment, and it is less trouble for us to handle the order. If you send the full amount of money with your order, you save 25 to 50 cents, the charge that the express companies always make for returning the money to us, but just the same we are fully as willing to ship C. O. D., as for you to send the money with your order, if there is any question in your mind about our reliability or the quality of our goods. We only recommend that you send the full amount of money with your order, in your own interest.

OUR RELIABILITY IS ESTABLISHED.

WE ARE KNOWN THROUGHOUT THE COUNTRY as the largest supply house doing business by mail. We have thousands of customers in every part of the country to whom we can refer. We refer, by special permission, to the First National Bank or Corn Exchange National Bank of Chicago, to the National City Bank of New York, to the Second National Bank of Boston or to any business house, resident, express company or railroad company in Chicago, and we especially refer with pride to our hundreds of thousands of satisfied customers all over the country. If you have any doubt about our responsibility and reliability, make inquiries among your own friends and neighbors. Surely there are some of our customers right in your own neighborhood who have dealt with us, and can testify to our honesty and fair dealing, and we are willing to leave our case in their hands.

TIME REQUIRED for cutting, finishing and lettering any tombstone or monument. Every tombstone or monument is made to order and requires about four to six weeks to complete and get ready to ship. Add to this the time required for a freight shipment to reach you.

WE HAVE ONE OF THE LARGEST AND BEST QUARRIES and marble works in the country. We sell to our customers on a basis of the actual cost of material and labor in large quantities, with but our one small profit added. Buying, as we do, tons of marble while the local marble cutter buys pounds, and by reason of the enormous purchases; we secure exceptionally low prices.

HAVING OUR MONUMENTS FINISHED IN LARGE NUMBERS on the most economical plans, adding our small margin of profit, subject to no bad debts, losses in collections, etc., it is no wonder that where the dealer will ask you $75.00 for a monument, our price will be less than $35.00. Where a dealer will ask you $30.00 to $40.00 for a tombstone or marker, our price is about $20.00, and the wonderful difference between these prices, even after you have paid the freight, has verified the fact that we buy from 20 to 30 per cent cheaper than the dealer, and we have all the work turned out at 20 per cent less cost than the dealer and are willing to accept a narrow margin of profit on a large number of sales, while the dealer must make up a very large profit on a few sales.

LETTERING.

WE WILL PUT ON ANY TOMBSTONE plain sunk inscription letters for any name, and we will also put on the date of birth and date of death in ordinary sunk letters at 6 cents per letter. This applies to all markers, tombstones and monuments. For any additional lettering our extra charges are as follows: For each additional sunk inscription letter, same style as name, 6 cents per letter. For all verses or verse letters, the charge will be 2½ cents per letter. (See pages 60 and 61 for some popular verse inscriptions.) If the family name or any inscription is desired on the upper base, or any letters raised in panel, the charge will be 15 cents per 2-inch letter raised ⅛-inch, and other sizes of letters in proportion.

ACME BLUE DARK VEIN MARBLE is a first class quality of marble, a handsome blue color and dark blue veins running through. Our White Acme Rutland Italian marble is one of our highest grades, almost identical in appearance to the celebrated Italian marble and even less impervious to atmospheric effects than the Italian marble.

ABOUT THE FREIGHT.

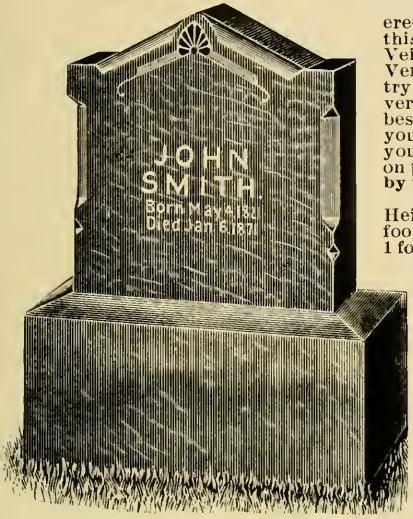
WHILE THE PRICES QUOTED in this catalogue are for cemetery work carefully boxed and delivered on the cars at our quarry and marble works in Vermont, and the freight must be paid by you, yet you will find the freight charges will amount to next to nothing as compared to what you will save in price. If you live in the west, our Vermont quarry and works may seem a long distance away, but do not let this deter you from ordering, as the freight is cheap on finished marble. The weights are carefully given opposite each price, and to points east of the Mississippi River the freight averages only 25 to 75 cents per 100 pounds. West of the Mississippi River and east of the Rocky Mountains averages only 75 cents to $1.50 per 100 pounds. From this you will see the freight on our No. 22P700 at $4.88, weighing 125 pounds, will only amount to 65 cents to $1.00 east of the Mississippi River, and $1.00 to $2.00 between the Mississippi River and the Rocky Mountains. If you live in the New England States, the freight will be very low on account of the location of our quarry and works in Vermont.

OUR PRICES ARE FOR THE GOODS DELIVERED ON BOARD CARS at our marble works in Vermont, from which point the customer pays the freight.

THE FINISH OF A TOMBSTONE OR MONUMENT is the all important point. The appearance and quality of the tombstone or monument depends upon the amount of work and the degree of skill with which it is polished and finished. We claim that our monument work excels in point of finish and polish that of any other marble concern in the country. We wish to say that we do not use oxalic acid in finishing. The work done by us is entirely mechanical and done by hand. We have the very best artisans it is possible to employ on this work, and you will find that the tombstone or monument you will get from us will have a superiority in finish and will show a beauty in the polish that you cannot secure from any other source unless you pay two or three times the special prices we ask.

Please consider carefully the values shown in this catalogue. We are extremely anxious that you should favor us with your order, for we know that we can furnish you such a tombstone or monument at a figure that you cannot possibly duplicate. We know that we can positively save you at least one-half on your purchase and furnish you even a finer and better finished monument than you expect; in fact, we are positive of pleasing you in every respect.

OUR HANDSOME $4.88 TO $7.97 MARKERS.



For $4.88 to $7.97, cash with the order, delivered on the cars at our Vermont quarry, we furnish this marker, made from the finest Acme Blue Dark Vein or White Acme Rutland Italian Marble in Vermont. The best marble quarried in this country, made in the very latest style as adopted by the very best dealers in this country and as used in the best cemeteries everywhere. At **$4.88** we save you at least $6.00 on this beautiful tombstone, after you pay the low rate of freight, as fully explained on page 4. **This stone is absolutely indestructible by weather exposure.**

DIMENSIONS: Nos. 22P700 and 22P701. Height with base, 1 foot 6 inches. Size of base, 1 foot 4 inches by 8 inches by 6 inches. Size of tablet, 1 foot by 1 foot by 4 inches.

No. 22P700 Weight, 125 pounds. Price, Acme Blue Dark Vein. **$4.88**

No. 22P701 Weight, 125 pounds. Price, White Acme Rutland Italian..... **$5.45**

DIMENSIONS: Nos. 22P702 and 22P703. Height with base, 1 foot 10 inches. Size of base, 1 foot 6 inches by 8 inches by 8 inches. Size of tablet, 1 foot 2 inches by 1 foot 2 inches by 4 inches. Weight, 180 pounds.

No. 22P702 Price, Acme Blue Dark Vein..... **$7.35**

No. 22P703 Price, White Acme Rutland Italian..... **$7.97**

Foot Stones, 6x2 inches, sand rubbed, each..... **50c**

Corner Posts, 4x4 inches, for cemetery lot, each..... **$1.00**

Corner Posts, 6x6 inches, for cemetery lot, each..... **1.65**

A small sample piece of dark vein polished marble will be mailed on receipt of 10 cents. See the back pages of this book for sample illustrations of this marble.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

OUR ELEGANT $4.90 TO $8.00 MARKERS.

Delivered on the cars at our quarry and marble works in Vermont.

This $4.90 Marker is the same size and of the same Acme Blue Dark Vein Marble as our handsome $4.88 Markers, No. 22P700 to No. 22P703, but of a different style of tracing and of a different shape.

Extra Select Acme Blue Dark Vein or White Acme Rutland Italian Marble. See pages 60 and 61 for some popular verse inscriptions. It means a saving to you of from $5.00 to $10.00 after you pay the low rate of freight on tombstones, as fully explained on page 4.

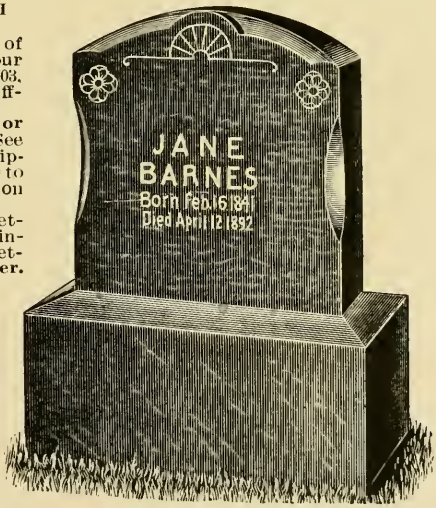
Lettering Extra. Ordinary sunk verse letters, **2½ cents per letter;** ordinary sunk inscription letters, **6 cents per letter;** 2-inch letters, raised ⅛-inch in panel, **15 cents per letter.**

DIMENSIONS: Nos. 22P704 and 22P705. Height with base, 1 foot 6 inches. Size of base, 1 foot 4 inches by 8 inches by 6 inches. Size of tablet, 1 foot by 1 foot by 4 inches. Weight, 125 pounds.

No. 22P704 Price, Acme Blue Dark Vein..... **$4.90**

No. 22P705 Weight, 125 pounds. Price, White Acme Rutland Italian..... **$5.50**

DIMENSIONS: Nos. 22P706 and 22P707. Height with base, 1 foot 10 inches. Size of base, 1 foot 6 inches by 8 inches by 8 inches. Size of tablet, 1 foot 2 inches by 1 foot 2 inches by 4 inches. Weight, 180 pounds.



No. 22P706 Price, Acme Blue Dark Vein..... **$7.38**

No. 22P707 Price, White Acme Rutland Italian..... **8.00**

Foot Stones, 6x2 inches sand rubbed, each ..... **.50**

Corner Posts, 4x4 inches, for cemetery lot, each..... **1.00**

Corner Posts, 6x6 inches, for cemetery lot, each..... **1.65**

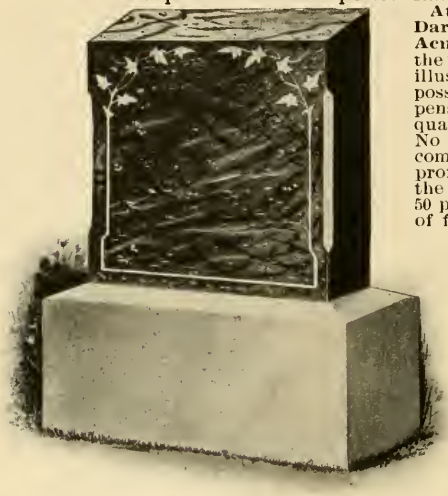
A small sample piece of dark vein polished marble will be mailed on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS SUPERIOR MARKER AT $4.95 AND UPWARDS.

Delivered on the Cars at our Marble Quarry and Works in Vermont.

Superior to the Imported Italian for Outdoor Exposure.



At $4.95 and $6.13 for the Acme Blue Dark Vein and $5.85 and $7.00 for the White Acme Rutland and Italian Marble, we mean the marker and base complete as shown in the illustration and these low prices are made possible only by eliminating all handling expenses, shipping to you direct from the quarry, with only our one small profit added. No wholesalers' profits, no traveling agents' commissions, no retail marble cutters' high profits to pay, when you buy direct from the quarry in Vermont. You save more than 50 per cent even after you pay the low rate of freight on marble to your station, as fully explained on page 4 about the freight.

DIMENSIONS: Nos. 22P708 and 22P709. Height, with base, 1 foot 8 inches. Size of base, 1 foot 4 inches by 8 inches by 8 inches. Size of tablet, 1 foot by 1 foot by 4 inches.

No. 22P708 Weight, 152 pounds. Price, Acme Blue Dark Vein.. **$4.95**

No. 22P709 Weight, 152 pounds. Price, White Acme Rutland Italian... ..... **$5.85**

DIMENSIONS: Nos. 22P710 and 22P711. Height of base, 1 foot 10 inches. Size of base, 1 foot 6 inches by 8 inches by 8 inches. Size of tablet, 1 foot 2 inches by 1 foot 2 inches by 4 inches.

No. 22P710 Weight, 180 pounds. Price, Acme Blue Dark Vein.. ..... **$6.13**

No. 22P711 Weight, 180 pounds. Price, White Acme Rutland Italian..... **7.00**

AT $6.10 AND $9.50 IN ACME BLUE DARK VEIN AND $7.05 AND $11.35 IN WHITE ACME RUTLAND ITALIAN MARBLE, **we offer this neat and attractive marker, delivered on the cars at our quarry and works in Vermont.** Do not let the freight charges deter you, as the freight rate on marble is low and you save more than 50 per cent. For **$6.10** we send you this new design, in dark vein, No. 22P712, and guarantee it to pelase you. The lettering will only cost you **6 cents per letter** for ordinary sunk inscription letters, and **2½ cents per letter** for ordinary sunk verse letters. See pages 60 and 61 for some popular verse inscriptions. The illustration shows the attractive design and the work done on these small markers is as fine as on the largest and most expensive They are carefully boxed and safe delivery to your station is guaranteed. See page 4 about the freight.

See the back pages of this book for sample illustrations of these beautiful marbles.

DIMENSIONS: Nos. 22P712 and 22P713. Height, with base, 1 foot 10 inches. Size of base, 1 foot 4 inches by 8 inches by 8 inches. Size of tablet, 1 foot 2 inches by 1 foot by 4 inches. Weight, 166 pounds.

No. 22P712 Price, Acme Blue Dark Vein..... **$6.10**

No. 22P713 Price, White Acme Rutland Italian..... **$7.05**

DIMENSIONS: Nos. 22P714 and 22P715. Height, with base, 2 feet 2 inches. Size of base, 1 foot 6 inches by 10 inches by 8 inches. Size of tablet, 1 foot 6 inches by 1 foot 2 inches by 6 inches. Weight, 288 pounds.

No. 22P714 Price, Acme Blue Dark Vein ..... **$ 9.50**

No. 22P715 Price, White Acme Rutland Italian..... **11.35**

Foot Stones, 6x2 inches, sand rubbed, each..... **.50**

Corner Posts, 4x4 inches, for cemetery lot, each... ..... **1.00**

Corner Posts, 6x6 inches, for cemetery lot, each **1.65**

A small sample piece of dark vein polished marble will be mailed on receipt of 10c.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

OUR FINE $6.73 TO $10.45 MARKERS.

Delivered on the Cars at our Quarry
and Marble Works in Vermont.

Made of the same beautiful Acme Blue Dark Vein Vermont Marble and White Acme Rutland Italian Marble, as our other style markers, shown on preceding pages. It is thicker, heavier and of different style, shape and carving.

Our $6.73 to $10.45 price means a saving to you of from $8.00 to $12.00 after you pay the low rate of freight, as fully explained on page 4, and gives you a fine marble tombstone, the peer of any in your cemetery and which will attract attention anywhere.

Furnished in either the very finest White Acme Rutland Italian or Acme Blue Dark Vein Vermont Marble as desired. See the back pages of this book for sample illustrations in colors of these beautiful marbles.

LETTERING EXTRA.

Ordinary Sunk Verse letters. Per letter.....2½c
Ordinary Sunk Inscription letters. Per letter.....6c
See pages 60 and 61 for some popular verse inscriptions.

IT IS FURNISHED COMPLETE WITH THE BASE.

DIMENSIONS: Nos. 22P716 and 22P717. Height with base, 1 foot 8 inches. Size of base, 1 foot 6 inches by 8 inches by 6 inches. Size of marker, 1 foot 2 inches by 1 foot 2 inches by 4 inches. Weight, 151 pounds.

No. 22P716	Price, Acme Blue Dark Vein	**$6.73**
No. 22P717	Price, White Acme Rutland Italian	**7.35**

DIMENSIONS: Nos. 22P718 and 22P719. Height with base, 1 foot 10 inches. Size of base, 1 foot 6 inches by 1 foot by 8 inches. Size of marker, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Weight, 317 pounds.

No. 22P718	Price, Acme Blue Dark Vein	**$ 9.20**
No. 22P719	Price, White Acme Rutland Italian	**10.45**
	Foot Stones, 6x2 inches, sand rubbed, each	**.50**
	Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
	Corner Posts, 6x6 inches for cemetery lot, each	**1.65**

A small sample piece of dark vein polished marble will be mailed on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP

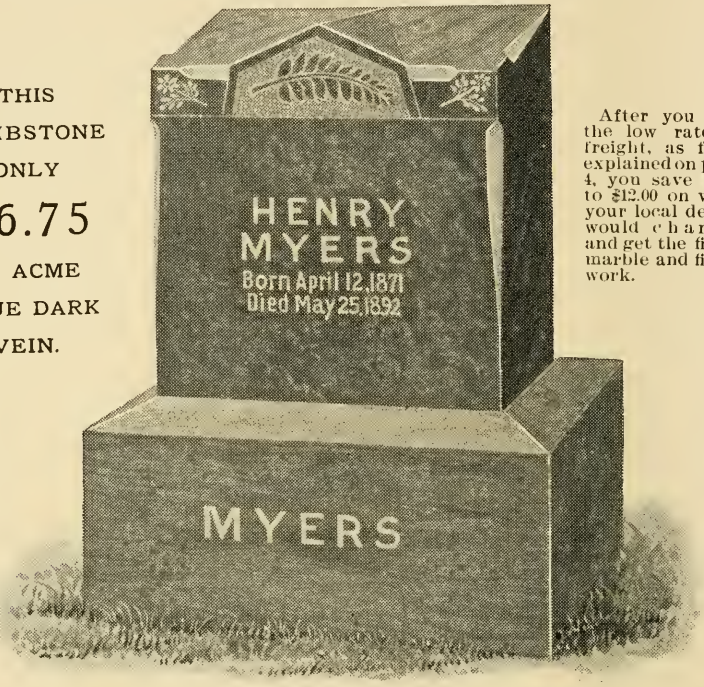
OUR RICH $6.75 MARKER.

Delivered on the Cars at our Quarry and Marble Works in Vermont.

This $6.75 to $10.50 Marker is the same size and of either the same rich, unfading Acme Blue Marble or White Acme Rutland Italian Marble as our fine $6.73 marker, but of a different style of carving, tracing and shape.

It is furnished complete with the base, lettered as desired, and inscription only costs you **6 cents** per letter for name and date lines, and **2½ cents** per letter for verse letters. See pages 60 and 61 for some popular verse inscriptions.

THIS TOMBSTONE ONLY **$6.75** IN ACME BLUE DARK VEIN.



After you pay the low rate of freight, as fully explained on page 4, you save $8.00 to $12.00 on what your local dealer would charge, and get the finest marble and finest work.

See page 4 to learn all about the low freight rates.

DIMENSIONS: Nos. 22P720 and 22P721. Height with base, 1 foot 8 inches. Size of base, 1 foot 6 inches by 8 inches by 6 inches. Size of marker, 1 foot 2 inches by 1 foot 2 inches by 4 inches. Weight, 151 pounds.

No. 22P720 Price, Acme Blue Dark Vein..... **$6.75**
No. 22P721 Price, White Acme Rutland Italian..... **7.40**

DIMENSIONS: Nos. 22P722 and 22P723. Height with base, 1 foot 10 inches. Size of base, 1 foot 6 inches by 1 foot by 8 inches. Size of tablet, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Weight, 317 pounds.

No. 22P722 Price, Acme Blue Dark Vein..... **$ 9.25**
No. 22P723 Price, White Acme Rutland Italian..... **10.50**
Foot Stones, 6x2 inches, sand rubbed, each..... **.50**
Corner Posts, 4x4 inches, for cemetery lot, each..... **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each..... **1.65**

Name and date lines in ordinary sunk inscription letters at **6 cents per letter; ordinary sunk verse letters, 2½ cents per letter.**

A small sample piece of dark vein polished marble will be mailed on receipt of 10 cents. See the back pages of this book for sample color illustrations of these beautiful marbles.

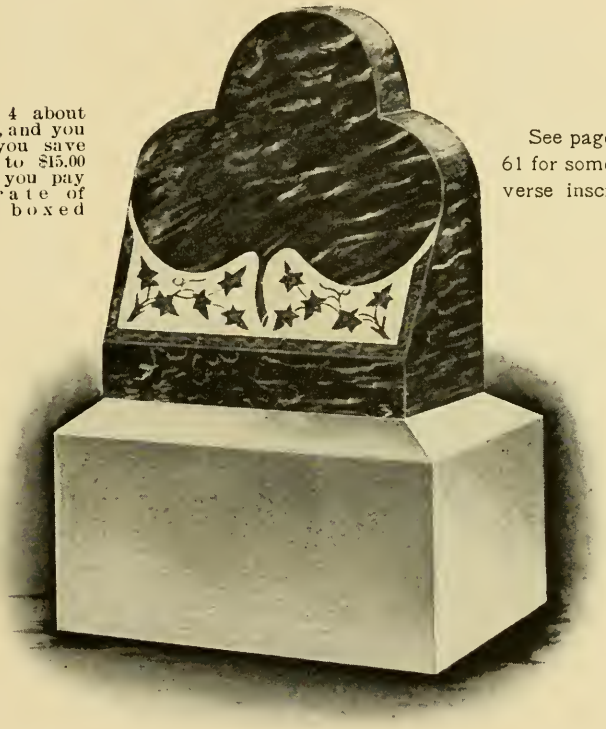
GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

SHAMROCK DESIGN AT $7.10 AND UPWARDS.

Delivered on the Cars at our Quarry and Marble Works in Vermont.

AT $7.10 AND $8.30 **we offer this new design marker in Acme Blue Dark Vein Vermont Marble** and if white marble is desired the price is only **$8.28 and $10.12 for Acme Rutland Italian,** beautifully finished as shown in the illustration; highly polished and carefully lettered by the best artists at a cost of only **6 cents per letter** for ordinary inscription letters, and **2½ cents per letter** for ordinary verse letters. **$7.10 includes the boxing and delivering** on board the cars in Vermont, and when you receive it you will say it is the handsomest, finest finished tombstone shown in your cemetery or by your local dealer at anywhere near the price, style and quality. These low prices are only made possible by owning our own quarries, operating our own works and shipping direct from Vermont to your station, saving all jobbers' profits, retailers' profits and big commissions paid to agents; eliminating all handling into and out of Chicago; giving you the benefit of our cost at the quarry with only our one small percentage of profit added.

See page 4 about the freight, and you will find you save from $8.00 to $15.00 even after you pay the low rate of freight on boxed marble.



See pages 60 and 61 for some popular verse inscriptions.

DIMENSIONS: Nos. 22P724 and 22P725. Total height with base, 1 foot 10 inches. Size of base, 1 foot 4 inches by 10 inches by 8 inches. Size of tablet, 1 foot 2 inches by 1 foot by 6 inches. Weight, 220 pounds.

No. 22P724	Price, Acme Blue Dark Vein	**$7.10**
No. 22P725	Price, White Acme Rutland Italian	**8.28**

DIMENSIONS: Nos. 22P726 and 22P727. Total height with base, 2 feet. Size of base, 1 foot 6 inches by 10 inches by 8 inches. Size of tablet, 1 foot 4 inches by 1 foot 2 inches by 6 inches. Weight, 262 pounds.

No. 22P726	Price, Acme Blue Dark Vein	**$ 8.30**
No. 22P727	Price, White Acme Rutland Italian	**10.12**
	Foot Stones, 6x2 inches, sand rubbed, each	**.50**
	Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
	Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

A small sample of dark vein polished marble will be mailed on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

OUR SUPERIOR $7.40 TOMBSTONE

Delivered on the Cars at our Quarry
and Marble Works in Vermont . .

At $7.40 we offer this Acme Blue Dark Vein Marble Marker, made of same rich, unfading Vermont marble as all the others previously described, but measuring 24 inches high and 18 inches wide at base. **At $8.00 we furnish it in White Acme Rutland Italian.**

WONDERFUL VALUE FOR $7.40

LETTERING EXTRA.

Ordinary sunk verse letters. Per letter. 2½c
Ordinary sunk inscription letters. Per letter.....6c
2-inch letters, raised ⅛-inch in panel. Per letter.....15c

It is thicker and of a heavy, dignified style, making a superior looking tombstone such as is sold by the small dealers at $15.00 to $25.00. We save you $10.00 to $15.00 after you pay the low rate of freight, as fully explained on page 4.

Name and date lines in ordinary sunk inscription letters at **6 cents per letter;** ordinary sunk verse letters, **2½ cents per letter;** 2-inch letters, raised ⅛-inch in panel, **15 cents per letter.** Other sizes of raised letters in proportion. See pages 60 and 61 for some popular verse inscriptions.

DIMENSIONS: Nos. 22P728 and 22P729 Height with base, 2 feet. Size of base, 1 foot 6 inches by 8 inches by 8 inches. Size of marker, 1 foot 4 inches by 1 foot 2 inches by 4 inches. Weight, 206 pounds.

No. 22P728 Price, Acme Blue Dark Vein	**$7.40**
No. 22P729 Price, White Acme Rutland Italian	**8.00**
Foot Stones, 6x2 inches, sand rubbed, each	.50
Corner Posts, 4x4 inches, for cemetery lot, each	1.00
Corner Posts, 6x6 inches, for cemetery lot, each	1.65

A small sample piece of dark vein polished marble will be mailed on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS CHOICE MARKER AT $11.35 TO $32.00 in Acme Blue Dark Vein Vermont, and $12.95 to $40.44 in White Acme Rutland Italian, according to size, delivered on the cars at our quarry and marble works at Vermont. These quarry to consumer prices are based upon our cost of the marble in the famous Vermont Hills, including the wages of the skilled finishers and artist engravers, with but our one small percentage of profit added, saving you the jobbers' profit, the retailers' profit, and deducting all agents' commissions, delivering the finished work on the cars in Vermont and saving you $10.00 to $20.00 even after you pay the low rate of freight as explained on page 4.

THE LETTERING will only cost you **6 cents per letter** for ordinary sunk inscription letters; **2½ cents per letter** for ordinary sunk verse letters and for the family name raised ⅛-inch in panel as shown in illustration the price will be **15 cents per letter** for 2-inch letters.

We guarantee the workmanship to be perfect, the lettering to be exactly as you order it, and the tombstone to reach your station in good order or your money will be refunded. If Vermont seems a long distance from your home do not forget we save you nearly 50 per cent even after you pay the freight.

See pages 60 and 61 for some popular verse inscriptions.

See the back pages of this book for color illustrations of these beautiful marbles.

DIMENSIONS: Nos. 22P738 and 22P739. Total height, 2 feet 4 inches. Size of base, 1 foot 10 inches by 10 inches by 10 inches. Size of marker, 1 foot 6 inches by 1 foot 6 inches by 6 inches. Weight, 400 pounds.

No. 22P738 Price, Acme Blue Dark Vein **$11.35**
No. 22P739 Price, White Acme Rutland Italian **12.95**

DIMENSIONS: Nos. 22P740 and 22P741. Total height, 3 feet. Size of base, 2 feet 4 inches by 1 foot by 1 foot. Size of marker, 2 feet by 2 feet by 8 inches. Weight, 828 pounds.

No. 22P740 Price, Acme Blue Dark Vein **$21.28**
No. 22P741 Price, White Acme Rutland Italian **26.45**

DIMENSIONS: Nos. 22P742 and 22P743. Total height, 3 feet 6 inches. Size of base, 2 feet 8 inches by 1 foot 2 inches by 1 foot 2 inches. Size of marker, 2 feet 4 inches by 2 feet 4 inches by 10 inches. Weight, 1,352 pounds.

No. 22P742 Price, Acme Blue Dark Vein **$32.00**
No. 22P743 Price, White Acme Rutland Italian **40.44**
Foot Stones, 6x2 inches, sand rubbed, each ..... **.50**
Foot Stones, 8x3 inches, sand rubbed, each ..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each **1.65**

A small sample of polished marble will be sent by mail on receipt of 10 cents.

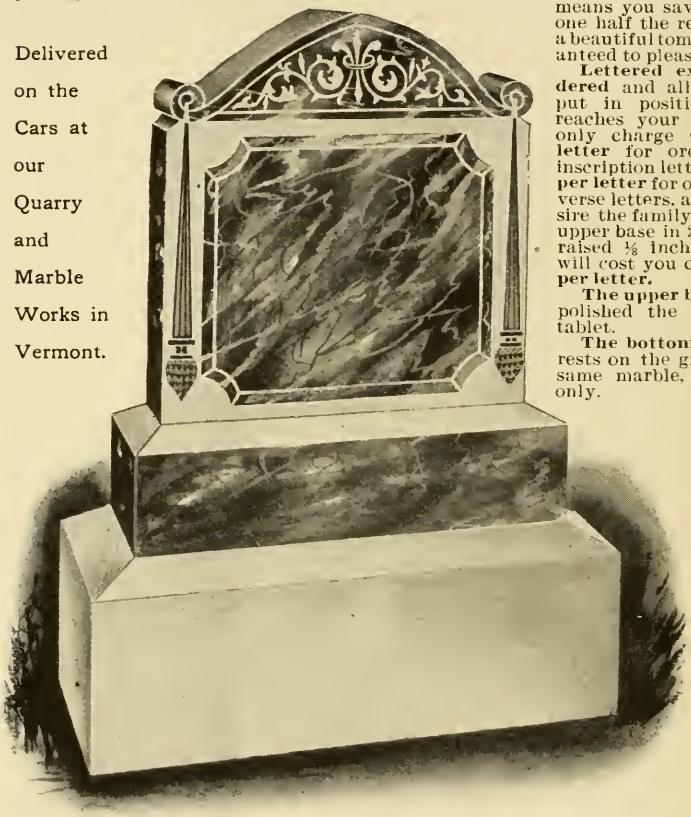
GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

$11.65 AND $17.25 WITHOUT RESERVE

WE OFFER THIS TWO-BASE MARKER IN ACME BLUE DARK VEIN VERMONT MARBLE AND AT $12.88 AND $18.97 IN WHITE ACME RUTLAND ITALIAN MARBLE, ACCORDING TO SIZE.

Examine the illustration and the measurements carefully, then compare it with a like size, style and quality two-base marker offered by your local dealer or any traveling agent and see how much we save you. $11.65 means we save you at least $15.00, even after you pay the low rate of freight as fully explained on page 4; means we are furnishing you this tombstone at the actual cost of quarrying, finishing, boxing and placing on the cars in Vermont with only our one small percentage of profit added; means you save more than one half the retail price on a beautiful tombstone, guaranteed to please you.

Delivered on the Cars at our Quarry and Marble Works in Vermont.



Lettered exactly as ordered and all ready to be put in position when it reaches your station. We only charge **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and if you desire the family name on the upper base in 2-inch letters raised ⅛ inch in panel it will cost you only **15 cents per letter.**

The upper base is highly polished the same as the tablet.

The bottom base, which rests on the ground, is the same marble, sand rubbed only.

See the back pages of this book for colorillustrations of these beautiful marbles. See pages 60 and 61 for some popular verse inscriptions.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

DIMENSIONS: Nos. 22P744 and 22P745. Total height over all, 2 feet 6 inches. Size of bottom base, 1 foot 10 inches by 10 inches by 8 inches. Size of upper base, 1 foot 6 inches by 6 inches by 4 inches. Size of tablet, 1 foot 6 inches by 1 foot 4 inches by 4 inches. Weight, 317 pounds.

No. 22P744 Price, Acme Blue Dark Vein..... **$11.65**
No. 22P745 Price, White Acme Rutland Italian..... **12.88**

DIMENSIONS: Nos. 22P746 and 22P747. Total height over all, 2 feet 8 inches. Size of bottom base, 2 feet by 1 foot by 8 inches. Size of upper base, 1 foot 8 inches by 8 inches by 4 inches. Size of tablet, 1 foot 8 inches by 1 foot 6 inches by 6 inches. Weight, 483 pounds.

No. 22P746 Price, Acme Blue Dark Vein..... **$17.25**
No. 22P747 Price, White Acme Rutland Italian..... **18.97**
Foot Stones, 6x2 inches, sand rubbed, each..... **.50**
Foot Stones, 8x3 inches, sand rubbed, each..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each..... **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each..... **1.65**

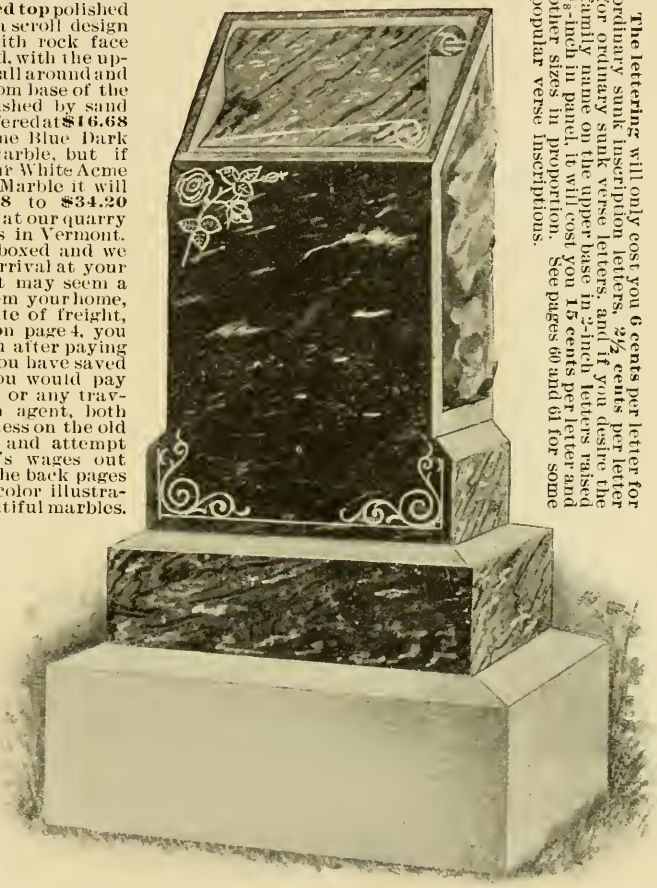
A small piece of polished marble will be sent by mail on receipt of 10 cents.

THIS ELEGANT MONUMENT,

Highly polished on two sides and with a beveled top polished and etched with a scroll design as shown, and with rock face ends as illustrated, with the upper base polished all around and with a large bottom base of the same marble finished by sand rubbing only, is offered at **$16.68** to **$31.00** in Acme Blue Dark Vein Vermont Marble, but if you prefer it in our White Acme Rutland Italian Marble it will cost you **$18.98** to **$34.20** delivered on cars at our quarry and marble works in Vermont. It is carefully boxed and we guarantee safe arrival at your station. Vermont may seem a long distance from your home, but at the low rate of freight, fully explained on page 4, you will find that even after paying the freight that you have saved half the price you would pay your local dealer or any traveling commission agent, both of whom do business on the old high priced plan and attempt to make a week's wages out of one sale. See the back pages of this book for color illustrations of these beautiful marbles.

DIMENSIONS: Nos. 22P748 and 22P749. Height over all, 3 feet 4 inches. Size of bottom base, 2 feet by 1 foot 2 inches by 10 inches. Size of upper base, 1 foot 8 inches by 10 inches by 6 inches. Size of tablet, 2 feet by 1 foot 4 inches by 6 inches. Weight, 649 pounds.

The lettering will only cost you **6 cents** per letter for ordinary sunk inscription letters, **2½ cents** per letter for ordinary sunk verse letters, and if you desire the family name on the upper base in 2-inch letters raised ⅛-inch in panel, it will cost you **15 cents** per letter and other sizes in proportion. See pages 60 and 61 for some popular verse inscriptions.



No. 22P748 Price, Acme Blue Dark Vein..... **$16.68**
No. 22P749 Price, White Acme Rutland Italian..... **18.98**

DIMENSIONS: Nos. 22P750 and 22P751. Height over all, 3 feet 8 inches. Size of bottom base, 2 feet 2 inches by 1 foot 2 inches by 10 inches. Size of upper base, 1 foot 10 inches by 10 inches by 6 inches. Size of tablet, 2 feet 4 inches by 1 foot 6 inches by 6 inches. Weight, 759 pounds.

No. 22P750 Price, Acme Blue Dark Vein..... **$20.13**
No. 22P751 Price, White Acme Rutland Italian..... **23.00**

DIMENSIONS: Nos. 22P752 and 22P753. Height over all, 4 feet. Size of bottom base, 2 feet 2 inches by 1 foot 4 inches by 1 foot. Size of upper base, 1 foot 10 inches by 1 foot by 8 inches. Size of tablet, 2 feet 4 inches by 1 foot 6 inches by 8 inches. Weight, 1,076 pounds.

No. 22P752 Price, Acme Blue Dark Vein..... **$31.00**
No. 22P753 Price, White Acme Rutland Italian..... **34.20**
Foot Stones, 6x2 inches, sand rubbed, each..... **.50**
Foot Stones, 8x3 inches, sand rubbed, each..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each..... **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each..... **1.65**

A small sample piece of polished marble will be sent on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS IN WHICH TO FINISH, LETTER AND SHIP.

ANOTHER BARGAIN IN

DARK VEIN ACME BLUE VERMONT MARBLE

IS FOUND ON THIS PAGE AT **$17.83 to $44.15** ACCORDING TO SIZE. . .

If preferred in White Acme Rutland Italian, the prices will be $21.30 to $57.40 delivered on the cars at our quarry and mills in Vermont. **It is offered in three sizes** and for simple elegance and beauty it cannot be surpassed by any like design offered by any dealer anywhere.

See pages 60 and 61 for some popular verse inscriptions. See the back pages of this book for color illustrations of these beautiful marbles.

LETTERING: We only charge you **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary verse, and **15 cents per letter** for letters 2 inches high and raised ⅛-inch in panel. We save you from $20.00 to $40.00 on this tombstone even after you pay the freight to your own station. The rate of freight is low on marble as fully explained on page 4 about the freight. **Acme Blue Dark Vein Vermont Marble** is of the highest quality, strength and hardness, stands the weather better than the imported Italian marble.

Our White Acme Rutland Italian Marble, being found in the same hills, is of the same hardness and durability, and but for an occasional dash of mottled effect, is nearly pure white and is of the same hardness as the dark vein marble.

DIMENSIONS: Nos. 22P754 and 22P755. Total height over all, 2 feet 9 inches. Size of bottom base, 2 feet 2 inches by 1 foot 2 inches by 10 inches. Size of upper base, 1 foot 9 inches by 9 inches by 5 inches. Size of tablet, 1 foot 6 inches by 1 foot 6 inches by 6 inches. Weight, 635 pounds.

No. 22P754 Price, Acme Blue Dark Vein..... **$17.83**
No. 22P755 Price, White Acme Rutland Italian..... **21.30**

DIMENSIONS: Nos. 22P756 and 22P757. Total height over all, 3 feet 8 inches. Size of bottom base, 2 feet 10 inches by 1 foot 6 inches by 1 foot. Size of upper base, 2 feet 4 inches by 1 foot by 8 inches. Size of tablet, 2 feet by 2 feet by 8 inches. Weight, 1,408 pounds.

No. 22P756 Price, Acme Blue Dark Vein..... **$34.20**
No. 22P757 Price, White Acme Rutland Italian..... **41.95**

DIMENSIONS: Nos. 22P758 and 22P759. Total height over all, 4 feet. Size of bottom base, 3 feet 2 inches by 1 foot 8 inches by 1 foot. Size of upper base, 2 feet 8 inches by 1 foot 2 inches by 8 inches. Size of tablet, 2 feet 4 inches by 2 feet 4 inches by 10 inches. Weight, 1,960 pounds.

No. 22P758 Price, Acme Blue Dark Vein..... **$44.15**
No. 22P759 Price, White Acme Rutland Italian..... **57.40**
Foot Stones, 6x2 inches, sand rubbed, each..... **.50**
Foot Stones, 8x3 inches, sand rubbed, each..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each..... **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each..... **1.65**

A small sample piece of polished marble will be sent by mail on receipt of 10c.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

Our SPECIAL $18.40 MONUMENT.

A VERY POPULAR AND DESIRABLE TOMBSTONE is the one shown in the accompanying illustration. It is often found desirable to erect one handsome monument at the adjoining graves of father and mother, husband and wife, sister and brother, two brothers or two sisters. The beautiful tombstone shown in this illustration is made with this idea specifically in view, and to fulfill the wishes of many who have expressed their desires along this line. Like all our tombstones and monuments, it is made either of the choicest Acme Blue Dark Vein Vermont Marble or our world famous White Acme Rutland Italian Marble.

The Bottom Base is of a high grade of marble, plainly sawed and finished by sand rubbing only.

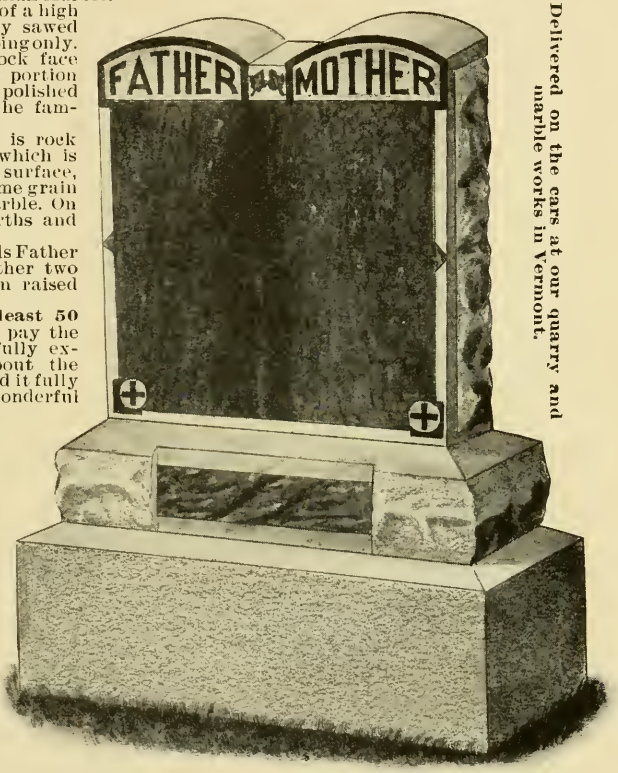
The Upper Base is rock face finish all around with a portion of the face cut away and polished to admit the carving of the family name, if so desired.

The Slab or Tablet is rock finish, except the face, which is of a beautiful polished surface, showing the very handsome grain and vein effect of the marble. On this face the names, births and deaths are carved.

The Top has the words Father and Mother or any other two words desired, carved in raised letters.

We save you at least 50 per cent, even after you pay the low rate of freight, as fully explained on page 4 about the freight. If you do not find it fully as represented and a wonderful value at the price, we will cheerfully refund the money remitted to us on return of the monument.

Lettering. Sunk inscription letters, **6 cents per letter;** sunk verse letters, **2½ cents per letter;** 2-inch letters, raised ⅛-inch in panel, **15 cents per letter.** See pages 60 and 61 for some popular verse inscriptions.



Delivered on the cars at our quarry and marble works in Vermont.

DIMENSIONS:

Nos. 22P760 and 22P761. Total height over all, 2 feet 6 inches. Size of bottom base, 2 feet 2 inches by 1 foot by 8 inches. Size of upper base, 1 foot 9 inches by 7 inches by 4 inches. Size of tablet, 1 foot 6 inches by 1 foot 6 inches by 4 inches. Weight, 414 pounds.

No. 22P760 Price, Acme Blue Dark Vein.... **$18.40**
No. 22P761 Price, White Acme Rutland Italian.... **19.55**

DIMENSIONS: Nos. 22P762 and 22P763. Total height over all, 3 feet 4 inches. Bottom base, 2 feet 8 inches by 1 foot 2 inches by 10 inches. Base, 2 feet 4 inches by 10 inches by 6 inches. Tablet, 2 feet by 2 feet by 6 inches. Weight, 922 pounds.

No. 22P762 Price, Acme Blue Dark Vein.... **$30.48**
No. 22P763 Price, White Acme Rutland Italian.... **32.55**

DIMENSIONS: Nos. 22P764 and 22P765. Total height over all, 3 feet 8 inches. Size of bottom base, 2 feet 10 inches by 1 foot 6 inches by 1 foot. Size of upper base, 2 feet 4 inches by 1 foot by 8 inches. Size of tablet, 2 feet by 2 feet by 8 inches. Weight, 1,408 pounds.

No. 22P764 Price, Acme Blue Dark Vein.... **$40.30**
No. 22P765 Price, White Acme Rutland Italian.... **45.25**
Foot Stones, 6x2 inches, sand rubbed, each.... **.50**
Foot Stones, 8x3 inches, sand rubbed, each.... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each.... **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each.... **1.65**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS DOUBLE GRAVESTONE **at $25.30 and $34.20 in our World's best Acme Blue Dark Vein Vermont Marble, and at $29.90 and $41.90 in our celebrated White Acme Rutland Italian Marble** is intended for use where it is desirable to mark two graves side by side showing the close relationship of the deceased.

At $25.30 delivered on the cars at our quarry and marble works in Vermont, you will find you saved 50 per cent of what it would cost you from your local dealer, even after you pay the low rate of freight to your own station, as fully explained on page 4 about the freight. The prices quoted below are boxed and delivered on the cars in Vermont.

We can furnish the lettering in any language desired, and if the English letters are used they will only cost you **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary verse letters. See pages 60 and 61 for some popular verse inscriptions.

DIMENSIONS: Nos. 22P766 and 22P767. Total height over all, 3 feet 2 inches. Size of bottom base, 4 feet by 10 inches by 10 inches. Size of each tablet, 2 feet 4 inches by 1 foot 6 inches by 4 inches. Weight, 842 pounds.

No. 22P766 Price, Acme Blue Dark Vein **$25.30**
No. 22P767 Price, White Acme Rutland Italian **29.90**

DIMENSIONS: Nos. 22P768 and 22P769. Total height over all, 3 feet 6 inches. Size of bottom base, 4 feet by 1 foot by 1 foot. Size of each tablet, 2 feet 6 inches by 1 foot 6 inches by 6 inches. Weight, 1,297 pounds.

No. 22P768 Price, Acme Blue Dark Vein **$34.20**
No. 22P769 Price, White Acme Rutland Italian **41.90**

When ordering, state whether the Oak or Ivy tracing is wanted. A small sample piece of polished marble will be sent by mail on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

Foot Stones, 6x2 inches, sand rubbed, each **$0.50**
Foot Stones, 8x3 inches, sand rubbed, each ..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each **1.65**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

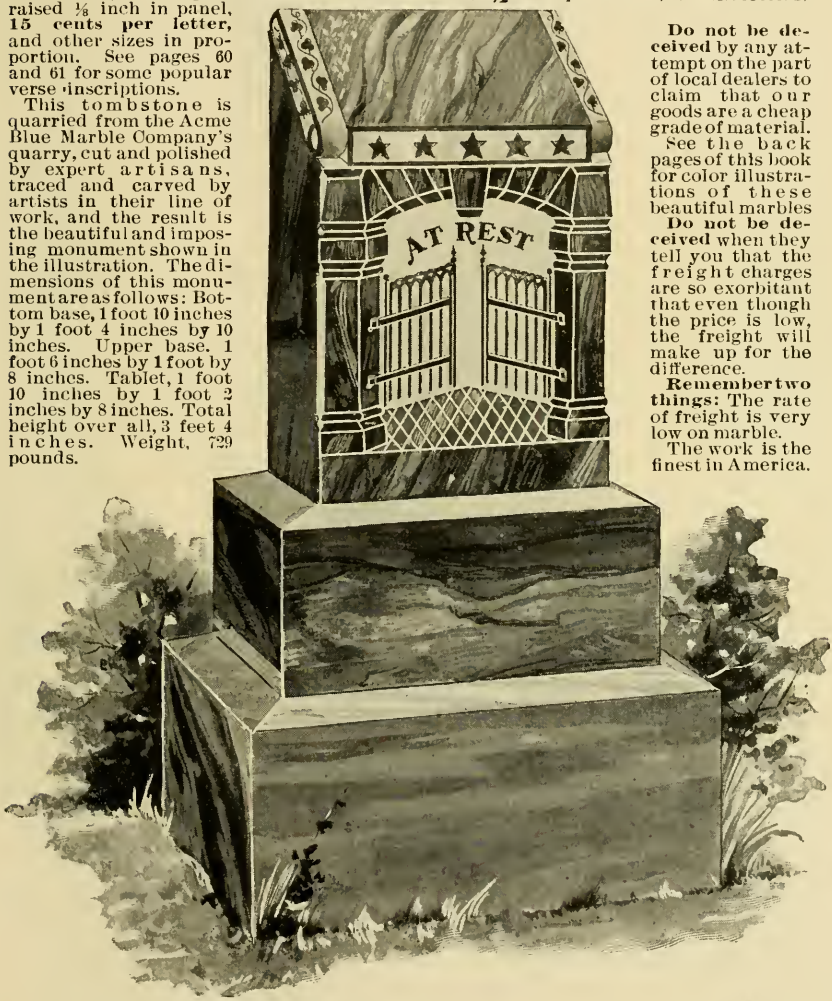
OUR SPECIAL $20.70 HANDSOMELY ORNAMENTED TOMBSTONE.

Delivered on the Cars at Our Quarry and Marble Works in Vermont.

The illustration will give you some idea of the immense amount of artistic work necessary to produce a tombstone of such beauty and quiet elegance.

AT $20.70 we represent a saving to you of from $30.00 to $35.00, even after you have paid the low rate of freight, fully explained on page 4. **$20.70** is the actual cost of material and labor, with but our one small profit added. Ordinary sunk inscription letters, **6 cents per letter;** sunk verse letters, **2½ cents per letter;** 2-inch letters, raised ⅛ inch in panel, **15 cents per letter,** and other sizes in proportion. See pages 60 and 61 for some popular verse inscriptions.

This tombstone is quarried from the Acme Blue Marble Company's quarry, cut and polished by expert artisans, traced and carved by artists in their line of work, and the result is the beautiful and imposing monument shown in the illustration. The dimensions of this monument are as follows: Bottom base, 1 foot 10 inches by 1 foot 4 inches by 10 inches. Upper base, 1 foot 6 inches by 1 foot by 8 inches. Tablet, 1 foot 10 inches by 1 foot 2 inches by 8 inches. Total height over all, 3 feet 4 inches. Weight, 729 pounds.



Do not be deceived by any attempt on the part of local dealers to claim that our goods are a cheap grade of material. See the back pages of this book for color illustrations of these beautiful marbles.

Do not be deceived when they tell you that the freight charges are so exorbitant that even though the price is low, the freight will make up for the difference.

Remember two things: The rate of freight is very low on marble. The work is the finest in America.

No. 22P770 Price, Acme Blue Dark Vein. **$20.70**
No. 22P771 Price, White Acme Rutland Italian..... **23.00**

Foot stones, 6x2 inches, sand rubbed, each, **50c;** foot stones, 8x3 inches, sand rubbed, each, **75c;** corner posts, 4x4 inches, for cemetery lot, each, **$1.00;** corner posts, 6x6 inches, for cemetery lot, each, **$1.65.**

A small sample piece of marble in either of the above colors will be mailed on receipt of 10 cents.

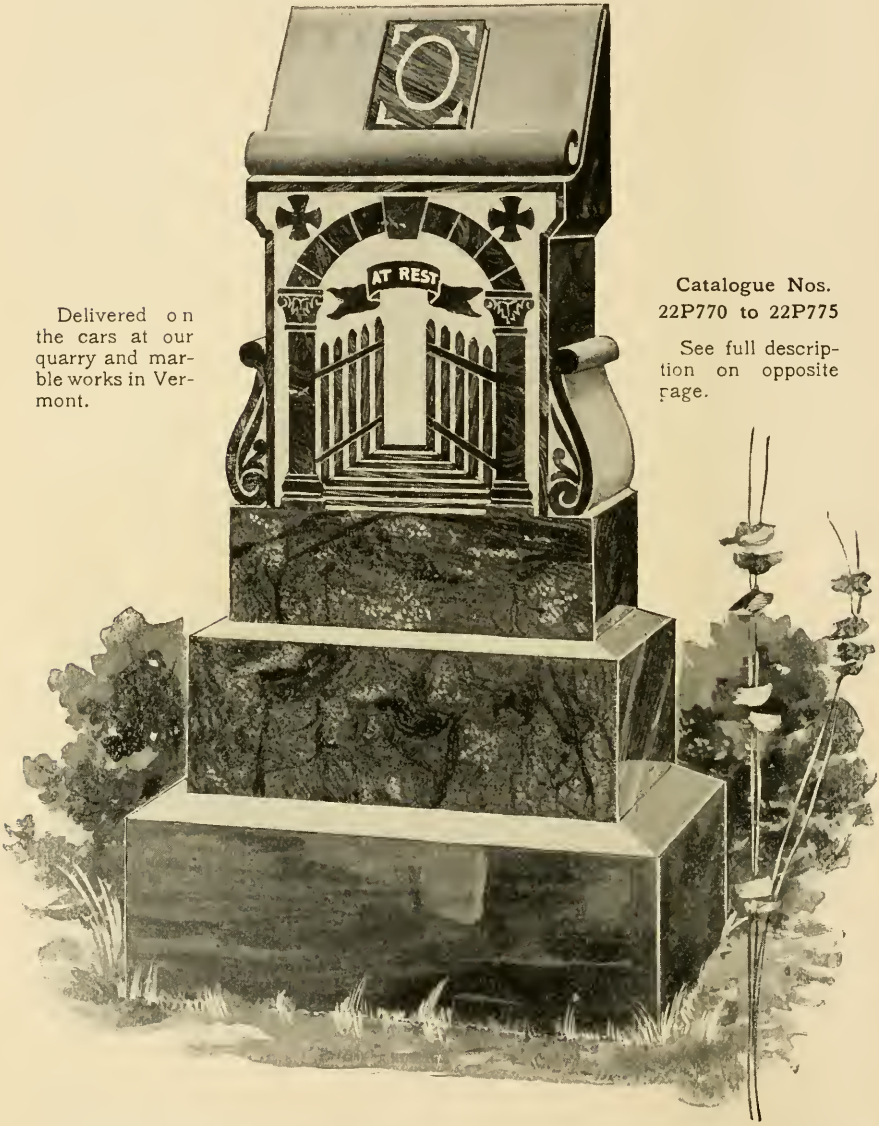
GIVE US FOUR TO SIX WEEKS IN WHICH TO FINISH, LETTER AND SHIP.

A FINE ACME MARBLE MONUMENT FOR $27.60 AND UPWARDS

Delivered on the cars at our quarry and marble works in Vermont.

Catalogue Nos. 22P770 to 22P775

See full description on opposite page.



Foot Stones, 6x2 inches, sand rubbed, each	$0.50
Foot Stones, 8x3 inches, sand rubbed, each	75
Corner Posts, 4x4 inches, for cemetery lot, each	1.00
Corner Posts, 6x6 inches, for cemetery lot, each	1.65

WONDERFUL VALUE FOR $27.60

DELIVERED ON CARS AT OUR QUARRY
AND MARBLE WORKS IN VERMONT.

The very attractive tombstone which we show in the illustration on the opposite page, is one that appeals to the tastes and preferences of a great many of our customers.

AT $27.60 IT IS A RARE VALUE.

The extra amount of tracing, carving and polishing required on this tombstone adds very materially to the expense, but the expense is well warranted in the handsome appearance which the tombstone presents.

The very highest class and best of workmen are necessarily employed on a tombstone of this quality. The delicacy of tracing, carving, etc., requires the work of none but skilled artisans, and when you consider the high prices which the marble cutters in small towns charge for this class of work, you will appreciate the vast saving which we effect for you.

Our charges for lettering are only **6 cents per letter** for ordinary sunk inscription letters in the name and date lines, **2½ cents per letter** for ordinary sunk verse letters and **15 cents per letter** for 2-inch letters, raised ⅛-inch in panel. Other sizes of letters raised in panel, prices in proportion. See pages 60 and 61 for some popular verse inscriptions.

Seldom can such tombstones be sold by local dealers at less than $50.00 and in fact as high as $100.00 will be asked for the larger size, which we quote in this same stone.

See page 4 about the freight rates. We save you $50.00 to $100.00 on this tombstone even after you pay the low rate of freight as fully explained on that page.

This tombstone is complete with bottom base, regular base, and die.

DIMENSIONS: Nos. 22P770 and No. 22P771. Bottom base, 2 feet 2 inches by 1 foot 2 inches by 10 inches. Base, 1 foot 10 inches by 10 inches by 6 inches. Die, 2 feet 6 inches by 1 foot 6 inches by 6 inches. Height over all, 3 feet 10 inches. Weight, 784 pounds.

No. 22P770 Price, Acme Blue Dark Vein..... **$27.60**
No. 22P771 Price, White Acme Rutland Italian..... **31.00**

DIMENSIONS: Nos. 22P772 and 22P773. Bottom base, 2 feet 6 inches by 1 foot 6 inches by 1 foot. Base, 2 feet by 1 foot by 8 inches. Die, 2 feet 8 inches by 1 foot 8 inches by 8 inches. Height over all, 4 feet 4 inches. Weight, 1,334 pounds.

No. 22P772 Price, Acme Blue Dark Vein..... **$41.15**
No. 22P773 Price, White Acme Rutland Italian..... **45.80**

The largest size of this handsome tombstone, exactly the same as shown in the illustration opposite, but very much larger than the two quoted above, is made in the following sizes:

DIMENSIONS: Nos. 22P774 and 22P775. Bottom base, 2 feet 8 inches by 1 foot 8 inches by 1 foot 2 inches. Base, 2 feet 2 inches by 1 foot 2 inches by 10 inches. Die, 3 feet by 1 foot 10 inches by 10 inches. Height over all, 5 feet. Weight, 1,952 pounds.

No. 22P774 Price, Acme Blue Dark Vein..... **$57.45**
No. 22P775 Price, White Acme Rutland Italian..... **64.00**

A small sample piece of marble in either of the above colors will be mailed on receipt of 10 cents. See the back pages of this book for sample color illustrations of these beautiful marbles.

We advise the purchase, of course, of the largest stone, where it is consistent with your ability to invest the amount required. It is a magnificent monument, very tasty and elegant in appearance, and one that would cost over double our price if purchased elsewhere.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

Catalogue Nos. 22P776 and 22P777 See opposite page for full description.

THIS RUSTIC CROSS MONUMENT AT $35.33,

WITH ITS CLINGING VINE AND ROCK MOUND UPPER BASE IS ONE OF THE

HANDSOMEST THINGS WE HAVE EVER DESIGNED AND PRODUCED.

The front of the upper base is polished to a high finish and this polished surface is nearly 14 inches across and nearly 10 inches high, making ample space for lettering the name, dates of birth and death, including any ordinary inscription you may desire. This beautiful design, shown on the opposite page, is the result of the best efforts of our sculptor and the work is executed by the most skilled artisan in the country. Only high class marble workers can produce as beautiful a piece of work as this.

At $35.33 in Acme Blue Dark Vein Vermont Marble and $39.74 in the world celebrated White Acme Rutland Italian Marble, you get the most elegant monument money can produce and we save you half the price you would have to pay if you had the work done elsewhere. This beautiful design is unparalleled among all the many designs of crosses offered throughout the country. Do not let the freight deter you as marble is carried at a low rate of freight as fully explained upon page 4 about the freight, and although Vermont may seem a long distance from your home station yet we guarantee its safe arrival and guarantee that even after you have paid the low rate of freight you will have saved about 50 per cent of what it would cost you from your local dealer.

WHILE OUR PRICES ARE THE LOWEST IN THE WORLD, YET WE GUARANTEE THE WORK TO BE PERFECT IN EVERY PARTICULAR, TO REACH YOU IN GOOD ORDER AND TO BE EXACTLY AS DESCRIBED OR YOUR MONEY WILL BE REFUNDED.

THE LETTERING will only cost you **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and if you prefer the letters raised ⅛-inch in panel it will cost you **15 cents per letter** and other sizes of raised letters in proportion. We letter in any language and any style of letter desired, whether English or Roman, German or Gothic, Greek or Hebrew.

See pages 60 and 61 for some popular verse inscriptions.

DIMENSIONS: Nos. 22P776 and 22P777. Total height over all, 3 feet 8 inches. Size of bottom base, 1 foot 7 inches by 1 foot 7 inches by 10 inches. Size of upper base, 1 foot 2 inches by 1 foot 2 inches by 1 foot. Size of cross, 1 foot 10 inches by 1 foot 2 inches by 5 inches. Weight, 718 pounds.

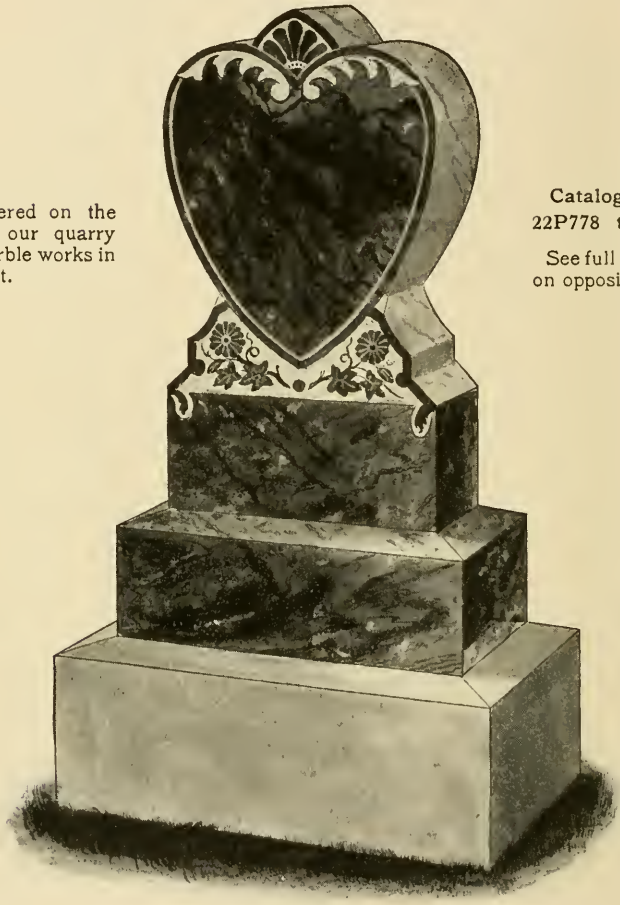
No. 22P776 Price, Acme Blue Dark Vein	**$35.33**
No. 22P777 Price, White Acme Rutland Italian	**39.74**
Foot Stones, 6x2 inches, sand rubbed, each	**.50**
Foot Stones, 8x3 inches, sand rubbed, each	**.75**
Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US SIX TO EIGHT WEEKS IN WHICH TO FINISH, LETTER AND SHIP THIS ELABORATE PIECE OF WORK.

THIS BEAUTIFUL MONUMENT AT $14.66 AND UPWARDS

Delivered on the cars at our quarry and marble works in Vermont.



Catalogue Nos. 22P778 to 22P787

See full description on opposite page.

Lettering Extra. Ordinary sunk inscription letters, **6 cents per letter.** Sunk verse, **2½ cents per letter.** 2-inch letters, raised ⅛-inch in panel, **15 cents per letter.**

Foot Stones, 6x2 inches, sand rubbed, each	**$0.50**
Foot Stones, 8x3 inches, sand rubbed, each	**.75**
Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

OUR $14.66 MONUMENT.

Delivered on the Cars at Our Quarry and Marble Works in Vermont . . . .

AT $14.66 AND UPWARD, it scarcely seems possible to more than pay for the actual material which enters into this elegant tombstone. As shown in the illustration on the opposite page, it is cut in a very attractive shape, the shaft being cut in the shape of a heart and the entire work being done in a most artistic manner, it presents a chased and elegant appearance which is only the result of the very best workmanship. Aside from being made of Superior Acme Blue Marble, in the various grades quoted below, it is carved by expert workmen, traced and decorated very handsomely, and presents an appearance equal to that of many monuments which are sold by dealers at double the price. If you are not entirely satisfied, you are at full liberty to return it at our expense and we will immediately refund your money.

THIS HANDSOME MONUMENT consists of bottom base, regular base and shaft, and is sent to you complete, just as shown in illustration. Our artist has endeavored to give you a very good idea of the appearance of this monument, and we feel sure that if you should order any size or any color, you would not only be delighted with it, but would be surprised at the amount of money you have saved by purchasing through us. See back pages of this book for sample illustrations of these beautiful marbles.

THIS IS SUCH AN ATTRACTIVE DESIGN, comes so near meeting the popular taste, that we have made arrangements with the marble mill to manufacture this beautiful tombstone in a large variety of sizes. This enables anyone whether rich or poor, to purchase a tombstone to his liking, and at prices ranging from $14.66 to $50.23, the gratification of preferences is extended to those who have limited means as well as those who have a well filled purse.

DIMENSIONS: Nos. 22P778 and 22P779. Bottom base, 1 foot 8 inches by 1 foot 2 inches by 8 inches. Base, 1 foot 4 inches by 10 inches by 6 inches. Die, 1 foot 10 inches by 1 foot by 6 inches. Total height over all, 3 feet. Weight, 468 pounds.

No. 22P778 Price, Acme Blue Dark Vein..... **$14.66**
No. 22P779 Price, White Acme Rutland Italian..... **16.39**

DIMENSIONS: Nos. 22P780 and 22P781. Bottom base, 1 foot 10 inches by 1 foot 2 inches by 8 inches. Base, 1 foot 6 inches by 10 inches by 6 inches. Die, 2 feet by 1 foot 2 inches by 6 inches. Total height over all, 3 feet 2 inches. Weight, 536 pounds.

No. 22P780 Price, Acme Blue Dark Vein..... **$18.40**
No. 22P781 Price, White Acme Rutland Italian..... **20.75**

DIMENSIONS: Nos. 22P782 and 22P783. Bottom base, 1 foot 10 inches by 1 foot 4 inches by 10 inches. Base, 1 foot 6 inches by 1 foot by 8 inches. Die, 2 feet by 1 foot 2 inches by 8 inches. Total height over all, 3 feet 6 inches. Weight, 756 pounds.

No. 22P782 Price, Acme Blue Dark Vein..... **$24.73**
No. 22P783 Price, White Acme Rutland Italian..... **27.65**

DIMENSIONS: Nos. 22P784 and 22P785. Bottom base, 2 feet 2 inches by 1 foot 6 inches by 1 foot. Base, 1 foot 8 inches by 1 foot by 8 inches. Die, 2 feet 4 inches by 1 foot 4 inches by 8 inches. Total height over all, 4 feet. Weight, 1,059 pounds.

No. 22P784 Price, Acme Blue Dark Vein..... **$34.22**
No. 22P785 Price, White Acme Rutland Italian..... **37.53**

DIMENSIONS: Nos. 22P786 and 22P787. Bottom base, 2 feet 4 inches by 1 foot 8 inches by 1 foot. Base, 1 foot 10 inches by 1 foot 2 inches by 10 inches. Die, 2 feet 8 inches by 1 foot 6 inches by 10 inches. Total height over all, 4 feet 6 inches. Weight, 1,485 pounds.

No. 22P786 Price, Acme Blue Dark Vein..... **$44.70**
No. 22P787 Price, White Acme Rutland Italian..... **50.23**

A small sample piece of polished marble, in either of the above colors, will be sent on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

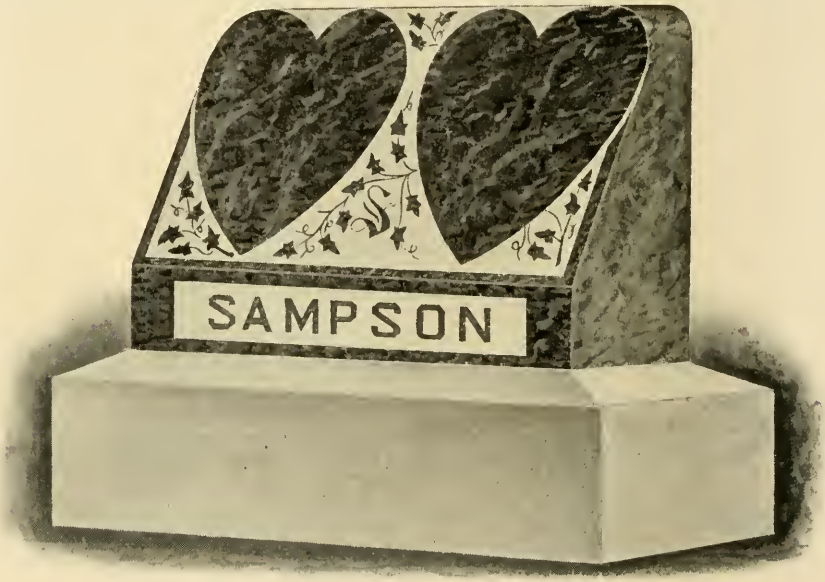
Wonderful Value at $30.90.

Delivered on the Cars at our Quarry and Marble Works in Vermont.

This wonderful value at $30.90 to $55.20, is one of the most attractive designs for marking two graves side by side that has ever been designed. **At $30.90** and **$45.25** in the world's best Acme Blue Dark Vein Vermont Marble and at **$37.53** and **$55.20** in our celebrated White Acme Rutland Italian Marble saves you half the price it would cost you from your local marble dealer or from any traveling commission agent. We save you the quarryman's profit, the wholesaler's profit, the retailer's profit and the large commissions paid salesmen, charging you only the actual cost of the marble taken from the quarry, adding only the work of our skilled artisans with but our one small percentage of profit included.

We box the work safely, and deliver it on the cars in Vermont, guaranteeing its safe arrival at your home station and if, after examination, you do not find it exactly as represented and lettered exactly as you ordered it, we will refund you the full amount you have paid. We save you from $50.00 to $100.00, according to the size, even after you pay the low rate of freight so fully explained on page 4.

The lettering will cost you but **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and where the family name appears in 2-inch letters raised ⅛ inch in panel, we only charge you **15 cents per letter** and other sizes of raised letters would be in proportion. We can letter in any language and in any style of letter desired. See pages 60 and 61 for some popular verse inscriptions.



DIMENSIONS: No. 22P788 and 22P789. Total height over all, 3 feet 2 inches. Size of bottom base, 3 feet by 1 foot 2 inches by 1 foot. Size of die, 2 feet 2 inches by 2 feet 6 inches by 8 inches. Weight, 1,173 pounds.

No. 22P788 Price, Acme Blue Dark Vein..... **$30.90**
No. 22P789 Price, White Acme Rutland Italian..... **37.53**

DIMENSIONS: Nos. 22P790 and 22P791. Total height over all, 3 feet 6 inches. Size of bottom base, 3 feet 4 inches by 1 foot 4 inches by 1 foot 2 inches. Size of die, 2 feet 4 inches by 2 feet 10 inches by 10 inches. Weight, 1,766 pounds.

No. 22P790 Price, Acme Blue Dark Vein..... **$45.25**
No. 22P791 Price, White Acme Rutland Italian..... **55.20**
Foot Stones, 6x2 inches, sand rubbed, each..... **.50**
Foot Stones, 8x3 inches, sand rubbed, each..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each..... **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each..... **1.65**

A small sample piece of marble will be mailed on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS BEAUTIFUL TOMBSTONE AT $11.65 AND $12.88

Delivered on the Cars at our Quarry and Marble Works in Vermont.

This beautiful tombstone with a sleeping lamb on the top is furnished at the heretofore unheard of prices of $11.65, in Acme Blue Dark Vein Vermont Marble, and at $12.88 in White Acme Rutland Italian Marble. Select the color you desire by the catalogue number given below, give us the inscription written carefully and we guarantee to send you a better finished, better lettered and more satisfactory gravestone than you can obtain elsewhere for anything like the price.

In the Acme Blue Dark Vein Marble, the lamb, the tracing and the lettering come out clear and sharp in a bright gray against the dark vein polished surfaces and is generally preferred to the white. Our White Acme Rutland Italian needs no recommendation as it is the same fine, beautiful Rutland marble sold the world over. Its reputation is fully established and known to you. Our quarry to consumer price saves you nearly half what you would pay a travelling agent or your local dealer, even after you pay the low rate of freight as explained on page 4; gives you finer marble, finer workmanship, and we guarantee its safe arrival at your station, or your money will be refunded.

Lettering: ordinary sunk inscription letters, **6 cents per letter**, verse letters, **2½ cents per letter** and 2-inch letters raised ⅛-inch in panel, **15 cents per letter.** See pages 60 and 61 for some popular verse inscriptions.

DIMENSIONS: Nos. 22P792 and 22P793. Total height over all, 2 feet 2 inches. Size of bottom base, 1 foot 6 inches by 10 inches by 8 inches. Size of upper base, 1 foot 2 inches by 6 inches by 4 inches. Size of tablet, 1 foot 2 inches by 1 foot by 4 inches. Weight, 235 pounds.

No. 22P792 Price, Acme Blue Dark Vein	**$11.65**
No. 22P793 Price, White Acme Rutland Italian	**12.88**
Foot Stones, 6x2 inches, sand rubbed, each	**.50**
Foot Stones, 8x3 inches, sand rubbed, each	**.75**
Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

A small sample piece of polished marble will be sent postage paid on receipt of 10 cents. See the back pages of this book for sample color illustrations of these beautiful marbles.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

A LAMB, THE SYMBOL OF INNOCENCE, is so often desired to mark the graves of the young, that our artist has devoted his best efforts to designing one that will be reasonable in price whether of the Acme Blue Dark Vein Vermont Marble or the celebrated White Acme Rutland Italian Marble.

AT $18.40 WE OFFER THIS SIMPLE, PURE AND ELEGANT DESIGN IN DARK VEIN MARBLE AS SHOWN IN ILLUSTRATION.

Delivered on the Cars at our Quarry and Marble Works in Vermont.

The upper base and part of the ground supporting the lamb is polished dark as shown, while the figure of the lamb stands out sharply in bright gray. If desired in White Acme Rutland Italian Marble it will all be polished white excepting the figure of the lamb which will be handsomely carved in soft finish, and the bottom base will be of the same marble not polished, but finished and sand rubbed. The demand for designs symbolizing innocence is so great and the expense of obtaining statuary work of this kind is so exorbitant that many are unable to own one. We have attempted here to supply this demand at a reasonable price and at half the cost your local marble dealer would charge you.

At $18.40 delivered on the cars at our quarry and marble works in Vermont you save the wholesalers' profit, the retailers' profit and the agents' commission, paying us only the actual cost of taking the marble from the hills, shaping it, polishing, finishing, boxing and putting it on the cars at the works with only our one small percentage of profit added. Vermont may seem a long distance from your home station but after you have paid the low rate of freight explained on page 4 about the freight you will find you have saved from $20.00 to $40.00 on this beautiful piece of cemetery work. **The hardness of the finish** of this marble makes it more durable under weather exposure than the imported Italian and it is in every way the most desirable tombstone you can purchase.

The lettering will cost you **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters. See pages 60 and 61 for some popular verse inscriptions. The upper base being polished, you have room for any inscription of name, date of birth and date of death that you may desire to place on this design.

DIMENSIONS: Nos. 22P794 and 22P795. Total height over all, 2 feet 2 inches. Size of bottom base, 1 foot 4 inches by 10 inches by 8 inches. Size of upper base, 1 foot 1 inch by 7 inches by 6 inches. Size of die including lamb, 1 foot by 10 inches by 6 inches. Weight, 248 pounds.

No. 22P794	Price, Acme Blue Dark Vein	**$18.40**
No. 22P795	Price, White Acme Rutland Italian	**20.13**
	Foot Stones, 6x2 inches, sand rubbed, each	**.50**
	Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
	Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

A small sample piece of polished marble in either of the above colors will be mailed on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS DESIGN AT $19.00

For Acme Blue Dark Vein Vermont Marble, and $21.00 for White Acme Rutland Italian Marble.

This design is elaborate and expensive to carve, polish and finish, but by these prices you will see that we have reduced the cost to the very smallest possible figure, trying only to cover the cost of the marble in the quarry, adding the labor of taking it out, paying only for the shaping, polishing, and the work of the sculptor in cutting out the design, including the statuary work on the lamb, finishing it in the most artistic manner possible, boxing and putting it on the cars at our works iu Vermont.

We willletter it just as you desire, at the cost of only **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and guarantee to give you one of the handsomest tombstones of this size and kind you could possibly purchase anywhere. See pages 60 and 61 for some popular verse inscriptions. We like to repeat that the distance from Vermont to your own station does not make a serious cost in the freight, as fully explained on page 4 about freight.

The rate of freight is low on marble, and when it reaches your own station we guarantee it to be in good order, to be perfect in every respect, and to save you at least 50 per cent on what it would cost you at your nearest marble dealer. All bases are raised on the ground, are of the same marble not polished, but finished and sand rubbed.

DIMENSIONS: Nos. 22P796 and 22P797. We only produce this design in one size. Height over all, 1 foot 10 inches. Size of bottom base, 1 foot two inches by 1 foot 2 inches by 6 inches. Size of the die, 1 foot 4 inches by 10 inches by 10 inches. The upper part of this beautiful tombstone is all made from one piece from above the base to the extreme top. Weight, 262 pounds.

No. 22P796	Price, Acme Blue Dark Vein	**$19.00**
No. 22P797	Price, White Acme Rutland Italian	**21.00**
	Foot Stones, 6x2 inches, sand rubbed, each	**.50**
	Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
	Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

A small sample piece of Dark Vein Polished Marble will be mailed on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

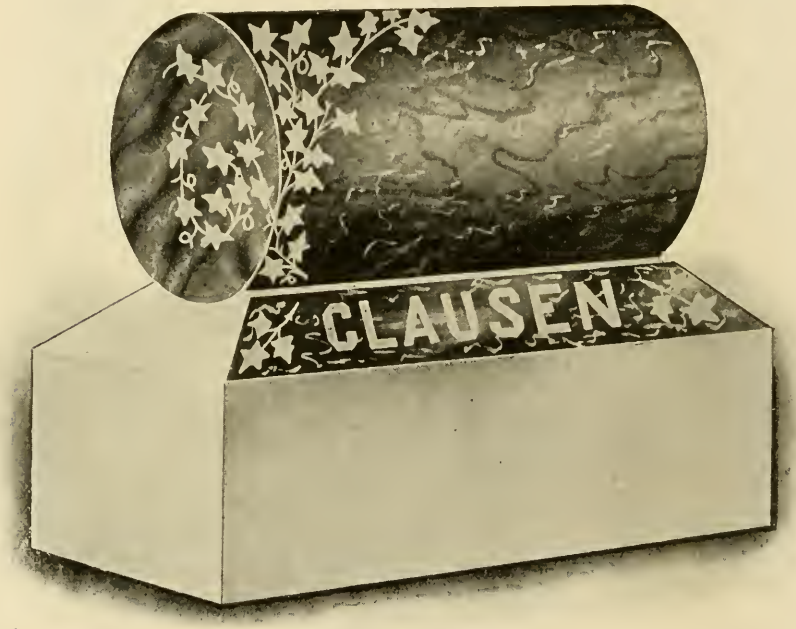
GIVE US FOUR WEEKS TO FINISH, LETTER AND SHIP.

THIS LOW ROLL DESIGN is offered in the World's Best Acme Blue Dark Vein Vermont Marble at $14.38 and $20.15, and in the World Famous White Acme Rutland Italian at $16.70 and $24.15, delivered on the cars at our quarry and marble works in Vermont. The rate of freight, as explained on page 4, is so very low that even after shipping this handsome, modern tombstone from Vermont to your station it costs you about one-half of what it would to buy it from your local dealer or any traveling commission agent, both of whom sell only by the old high priced high profit methods. This low roll design is traced with a vine or trellis and finished exactly as shown in the illustration, highly polished all around the roll and at both ends, exactly as shown.

See page 4 for prices on letters and pages 60 and 61 for some popular verse inscriptions.

We guarantee the tombstone to reach your station in good order, the lettering to be exactly as you furnish it to us and guarantee it to be finished, polished and engraved as fine as any in the land, or your money will be refunded.

At $14.38 for the World's Best Acme Blue Dark Vein Vermont Marble we furnish you the same quality, strength and hardness as in our World Famous White Acme Rutland Italian Marble, and the only difference is in the color. The difference in the price is caused solely by the plentiful supply of the Dark Vein and the limited supply of the White Acme Rutland Italian. All our engraving, polishing, finishing and lettering is done by hand. We do not use oxalic acid and our workmen are the most skilled that money can hire. We assure you the finest character of work and the lowest prices in the country.



DIMENSIONS: Nos. 22P798 and 22P799. Total height of base and roll, 1 foot 10 inches. Size of base, 2 feet by 1 foot by 1 foot. Size of roll, 1 foot 8 inches by 10 inches diameter. Weight, 524 pounds.

No. 22P798 Price, Acme Blue Dark Vein..... **$14.38**
No. 22P799 Price, White Acme Rutland Italian..... **16.70**

DIMENSIONS: Nos. 22P800 and 22P801. Total height of base and roll, 2 feet 2 inches. Size of base, 2 feet 4 inches by 1 foot 2 inches by 1 foot 2 inches. Size of roll, 1 foot 10 inches by 1 foot diameter. Weight, 828 pounds.

No. 22P800 Price, Acme Blue Dark Vein..... **$20.15**
No. 22P801 Price, White Acme Rutland Italian..... **24.15**

Foot Stones, 6x2 inches, sand rubbed, each, **50 cents.** Corner Posts, 4x4 inches, for cemetery lot, each, **$1.00.** Corner Posts, 6x6 inches, for cemetery lot, each, **$1.65.**

A small sample piece of polished marble in either of the above colors will be mailed on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

AT $19.55 ANOTHER NEW, MODERN, ELEGANT AND ATTRACTIVE DESIGN IS OFFERED ON THIS PAGE.

In offering this design we defy any marble worker in the world to duplicate it for anywhere near the prices, **In Acme Blue Dark Vein Vermont Marble at $19.55 to $36.40, and in White Acme Rutland Italian at $22.43 to $43.00.** See the back pages of this book for color illustrations of these beautiful marbles.

For lettering the inscription on the oval space provided for it, we only charge you **6 cents per letter** for sunk inscription letters, and **2½ per letter** for ordinary sunk verse letters. See pages 60 and 61 for some popular verse inscriptions.

DIMENSIONS: Nos. 22P802 and 22P803. Height, 2 feet 4 inches. Size of base, 2 feet 6 inches by 1 foot by 10 inches. Size of die or tablet, 1 foot 6 inches by 2 feet by 6 inches. Weight, 593 pounds.

No. 22P802 Price, Acme Blue Dark Vein..... **$19.55**
No. 22P803 Price, White Acme Rutland Italian..... **22.43**

DIMENSIONS: Nos. 22P804 and 22P805. Height, 2 feet 8 inches. Size of base, 2 feet 8 inches by 1 foot 2 inches by 1 foot. Size of die or tablet, 1 foot 8 inches by 2 feet 2 inches by 8 inches. Weight, 911 pounds.

No. 22P804 Price, Acme Blue Dark Vein..... **$28.20**
No. 22P805 Price, White Acme Rutland Italian..... **32.00**

DIMENSIONS: Nos. 22P806 and 22P807. Height, 2 feet 10 inches. Size of base, 2 feet 10 inches by 1 foot 4 inches by 1 foot. Size of die or tablet, 1 foot 10 inches by 2 feet 4 inches by 10 inches. Weight, 1,214 pounds.

No. 22P806 Price, Acme Blue Dark Vein..... **$36.40**
No. 22P807 Price, White Acme Rutland Italian..... **43.00**
Foot Stones, 6x2 inches, sand rubbed, each..... **.50**
Foot Stones, 8x3 inches, sand rubbed, each..... **.75**
Corner Posts, 4x4 inches for cemetery lot, each..... **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each..... **1.65**

A small sample piece of marble in either of the above colors will be mailed on receipt of 10 cents

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

AT $31.00 AND UPWARDS,

Delivered on the Cars at our Quarry and Marble Works in Vermont,

We save you from fifty to one hundred dollars after you pay the low rate of freight as fully explained on page 4. This marble is the finest ever quarried and we throw away all doubtful pieces, using only the choicest blocks, and even after polishing, if we find a single flaw of any kind we throw it out and make a new one. All work must be perfect or we will not ship it. All our polishing, carving and lettering are done by the highest class artists we can find or money can hire. Thus we give you the handsomest work ever offered anywhere, guaranteeing it to reach your station in good order and to be exactly as described, lettered exactly as ordered or your money will be refunded.

See pages 60 and 61 for some popular verse inscriptions. For prices on lettering see page 4.

DIMENSIONS: Nos. 22P808 and 22P809. Total height over all, 3 feet 2 inches. Size of bottom base, 2 feet 8 inches by 1 foot 2 inches by 1 foot. Size of monument, 2 feet 2 inches by 2 feet 2 inches by 8 inches. Weight, 1,035 pounds.

No. 22P808 Price, Acme Blue Dark Vein..... **$31.00**
No. 22P809 Price, White Acme Rutland Italian..... **35.30**

DIMENSIONS Nos. 22P810 and 22P811. Total height over all, 3 feet 6 inches. Size of bottom base, 2 feet 10 inches by 1 foot 4 inches by 1 foot 2 inches. Size of monument, 2 feet 4 inches by 2 feet 4 inches by 10 inches. Weight, 1,476 pounds.

No. 22P810 Price, Acme Blue Dark Vein..... **$39.75**
No. 22P811 Price, White Acme Rutland Italian..... **48.55**

DIMENSIONS: Nos. 22P812 and 22P813. Total height over all, 3 feet 8 inches. Size of bottom base, 3 feet by 1 foot 6 inches by 1 foot 2 inches. Size of monument, 2 feet 6 inches by 2 feet 6 inches by 1 foot. Weight, 1,905 pounds.

No. 22P812 Price, Acme Blue Dark Vein..... **$49.70**
No. 22P813 Price, White Acme Rutland Italian..... **61.80**
Foot Stones, 6x2 inches, sand rubbed, each..... **.50**
Foot Stones, 8x3 inches, sand rubbed, each..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each..... **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each..... **1.65**

A small sample piece of marble will be mailed on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

EXCEPTIONAL VALUE AT $39.75

In offering this exceptional value at $39.75 in Acme Blue Dark Vein Vermont Marble we give you a design that is new, novel and admired by everbody. Low heavy designs are more popular every day and by the work of our designers we show more new low style designs in this book than ever before offered by a single marble dealer. At **$39.75** and upwards you get the benefit of our cost, with only our one small percentage of profit added and you do not have to pay the wholesalers', retailers' and agents' commissions.

We give you the most beautiful work, guarantee its safe arrival at your station and when you examine it, if you do not find it to be exactly as described, lettered exactly as you ordered and a great saving in price to you, we will refund your money. See pages 60 and 61 for some popular verse inscriptions.

While our prices are delivered on the cars in in Vermont, yet the low rate of freight, fully explained on page 4, will still leave about 50 per cent saving over the price you would have to pay elsewhere. Vermont may seem a long distance, but as the freight is so low on marble it will pay you to give us four to six weeks as required and allow us to ship you one of the handsomest selections you could make.

DIMENSIONS: Nos. 22P814 and 22P815. Total height over all, 3 feet 6 inches. Size of bottom base, 2 feet 10 inches by 1 foot 4 inches by 1 foot 2 inches. Size of monument, 2 feet 4 inches, by 2 feet 4 inches by 10 inches. Weight, 1,477 pounds.

No. 22P814 Price, Acme Blue Dark Vein **$39.75**
No. 22P815 Price, White Acme Rutland Italian **48.57**

DIMENSIONS: Nos. 22P816 and 22P817. Total height over all, 3 feet 8 inches. Size of bottom base, 3 feet by 1 foot 6 inches by 1 foot 2 inches. Size of monument, 2 feet 6 inches by 2 feet 6 inches by 1 foot. Weight, 1,904 pounds.

No. 22P816 Price, Acme Blue Dark Vein **$50.80**
No. 22P817 Price, White Acme Rutland Italian **62.90**

DIMENSIONS: Nos. 22P818 and 22P819. Total height over all, 4 feet. Size of bottom base, 3 feet 4 inches by 1 foot 10 inches by 1 foot 4 inches. Size of monument, 2 feet 8 inches by 2 feet 8 inches by 1 foot 2 inches. Weight, 2,732 pounds.

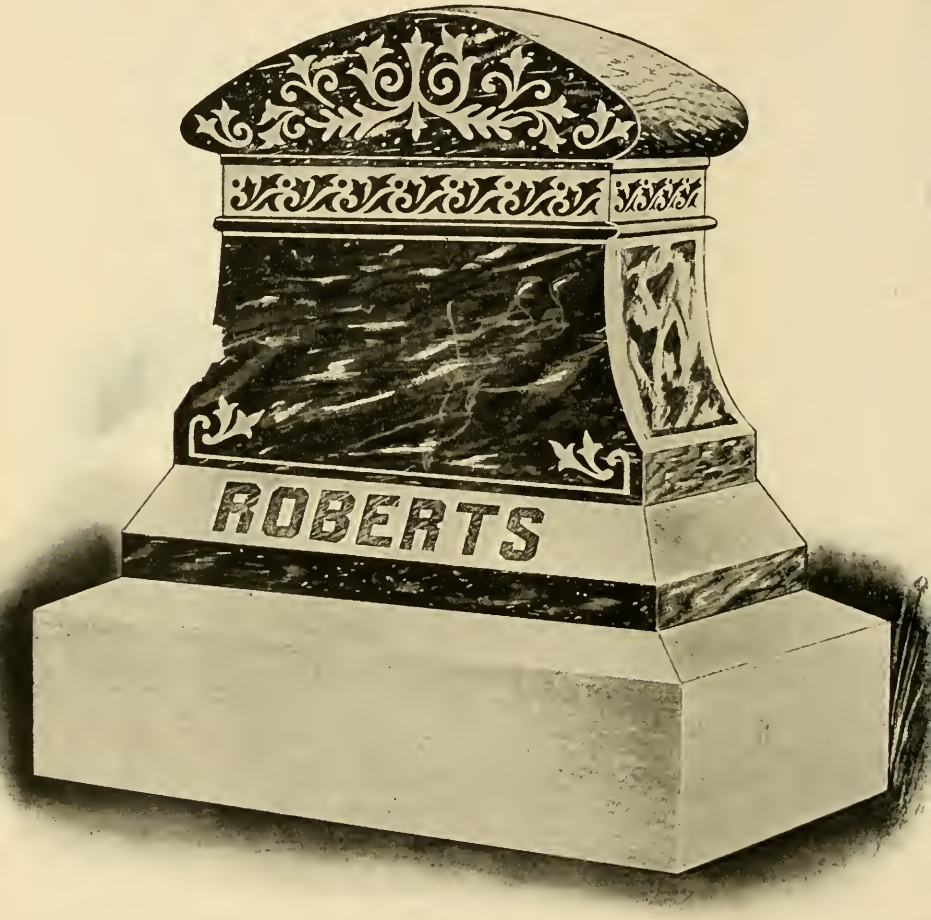
No. 22P818 Price, Acme Blue Dark Vein **$68.45**
No. 22P819 Price, White Acme Rutland Italian **85.00**
Foot Stones, 6x2 inches, sand rubbed, each ..... **.50**
Foot Stones, 8x5 inches, sand rubbed, each ..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each **1.65**

A small sample piece of marble will be mailed on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

SUCH VALUE NEVER OFFERED BEFORE

At $44.15 and upwards in Acme Blue Dark Vein Vermont Marble, and $53.00 and upwards in White Acme Rutland Italian Marble for this Magnificent Design.



Catalogue Nos. 22P820 to 22P825

See full description on the opposite page.

Foot Stones, 6x2 inches, sand rubbed, each	**$0.50**
Foot Stones, 8x3 inches, sand rubbed, each	.75
Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

A small sample piece of marble in either of the above colors will be mailed on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

IN OFFERING THIS MAGNIFICENT DESIGN

. . . . AT THE . . . .

UNHEARD OF PRICE OF $44.15

AND UPWARDS

WE DARE TO CLAIM FIRST PLACE IN THE MONUMENTAL MARKET.

We dare to claim no one else can duplicate this design in these sizes at the price. We dare to claim the workmanship cannot be surpassed in any marble shops in the country, and fearlessly we claim, that even after you pay the freight, you will have saved about 50 per cent of what any attempt to imitate this monument would cost you if furnished by anyone else. The world's best Acme Blue Dark Vein Vermont Marble stands first among the wonderful marble quarries in Vermont, and no one need be told of the beauty of our White Acme Rutland Italian Marble. Both are wonderful for their hardness, the high polish they will take and the resistance to the action of the weather. The only difference between these wonderful products is in color. See the back page of this book for color illustrations of these beautiful marbles. One polishing very dark and the other being white. Select the size you desire, send us your order and accept our assurance of the saving we will make you even after you pay the low rate of freight fully explained on page 4.

LETTERING.

Our moderate charge for lettering is 6 cents per letter for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters. See pages 60 and 61 for some popular verse inscriptions. We will make specially low prices on letters for the family name raised, as shown in this design on the opposite page.

DIMENSIONS: Nos. 22P820 and 22P821. Total height over all, 3 feet 10 inches. Size of bottom base, 3 feet by 1 foot 6 inches by 1 foot. Size of upper base, 2 feet 6 inches by 1 foot by 8 inches. Size of monument, 2 feet 2 inches by 2 feet 2 inches by 8 inches. Weight, 1,546 pounds.

No. 22P820 Price, Acme Blue Dark Vein..... **$44.15**
No. 22P821 Price, White Acme Rutland Italian..... **53.00**

DIMENSIONS: Nos. 22P822 and 22P823. Total height over all, 4 feet. Size of bottom base, 3 feet 2 inches by 1 foot 8 inches by 1 foot. Size of upper base, 2 feet 8 inches by 1 foot 2 inches by 8 inches. Size of monument, 2 feet 4 inches by 2 feet 4 inches by 10 inches. Weight, 1,960 pounds.

No. 22P822 Price, Acme Blue Dark Vein..... **$55.20**
No. 22P823 Price, White Acme Rutland Italian..... **68.44**

DIMENSIONS: Nos. 22P824 and 22P825. Total height over all, 4 feet 4 inches. Size of bottom base, 3 feet 4 inches by 1 foot 10 inches by 1 foot 2 inches. Size of upper base, 2 feet 10 inches by 1 foot 4 inches by 8 inches. Size of monument, 2 feet 6 inches by 2 feet 6 inches by 1 foot. Weight, 2,636 pounds.

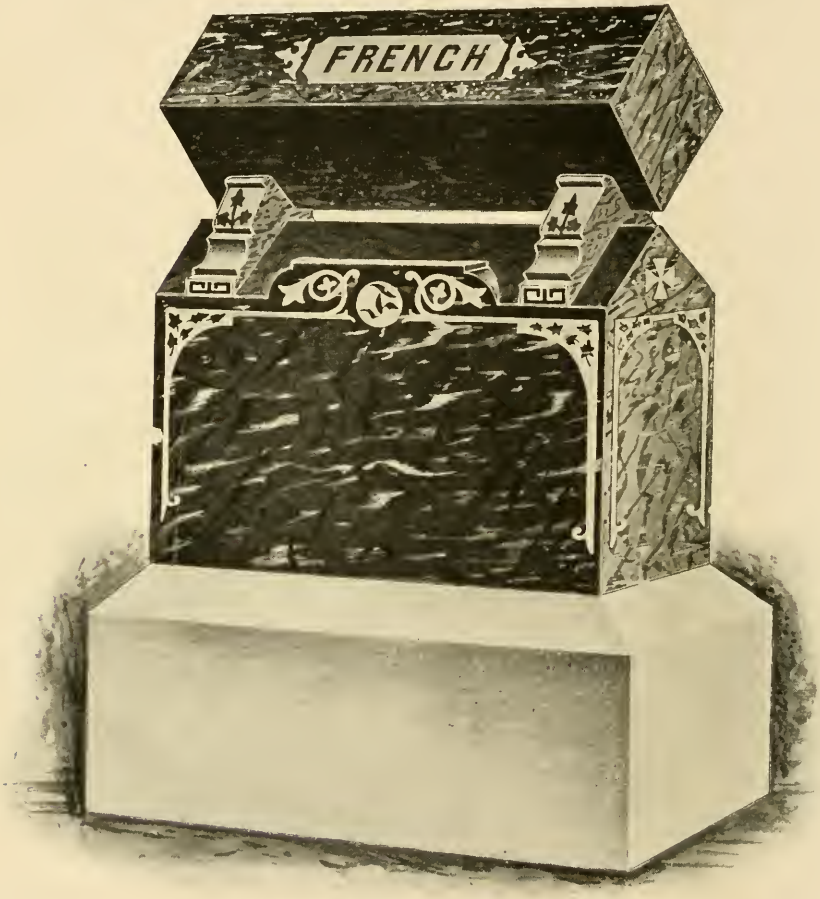
No. 22P824 Price, Acme Blue Dark Vein..... **$71.75**
No. 22P825 Price, White Acme Rutland Italian..... **88.30**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP

AT $50.80 AND UPWARDS

For this Magnificent, Heavy, Low Style Design of Monument.

Delivered on the cars at our Quarry and Marble Mills in Vermont.



Catalogue Nos. 22P826 to 22P831

See opposite page for full description and prices.

Foot Stones, 6x2 inches, sand rubbed, each	$0.50
Foot Stones, 8x3 inches, sand rubbed, each	.75
Corner Posts, 4x4 inches, for cemetery lot, each	1.00
Corner Posts, 6x6 inches, for cemetery lot, each	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

IN OFFERING THIS MAGNIFICENT,

NEW, LOW STYLE DESIGN

AT $50.80 AND UPWARDS,

WE FEEL WE PRESENT TO THE PUBLIC ONE OF THE NEWEST, LATEST, HANDSOMEST MONUMENTS EVER YET OFFERED AT ANYWHERE NEAR THE PRICE. . . . . .

Delivered on the Cars at our Quarry and Marble Works in Vermont.

Its originality makes it doubly attractive, its novelty and its dignity makes it excel anything else you could purchase elsewhere. It is massive, heavy and elegant at **$50.80** to **$88.35** in Acme Blue Dark Vein Marble. It stands paramount to any design in any cemetery in the world. If desired in our world famous White Acme Rutland Italian Marble it will only cost you **$61.82** to **$108.00** according to size. While our prices are delivered on the cars at our quarry and marble works in Vermont, yet the very low rate of freight, fully explained on page 4, does not add much to the cost and you save at least 50 per cent even after you pay the freight. We will gladly quote you a guaranteed freight rate to your home station on request.

THE LETTERING.

The lettering will only cost you **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and where the family name appears in letters raised ⅛-inch in panel we only charge **15 cents per letter** for 2-inch letters and other sizes in proportion. We can letter in any language or any style letter desired, and special prices will be quoted on special styles of letters. See pages 60 and 61 for some popular verse inscriptions. See the back pages of this book for color illustrations of these beautiful marbles.

DIMENSIONS: Nos. 22P826 and 22P827. Total height over all, 4 feet 2 inches. Size of bottom base, 2 feet 10 inches by 1 foot 4 inches by 1 foot 2 inches. Size of monument, 2 feet 4 inches by 2 feet 4 inches by 10 inches. Size of square top die, 2 feet 4 inches by 8 inches by 8 inches. Weight, 1.642 pounds.

No. 22P826 Price, Acme Blue Dark Vein..... **$50.80**
No. 22P827 Price, White Acme Rutland Italian **61.82**

DIMENSIONS: Nos. 22P828 and 22P829. Total height over all, 4 feet 5 inches. Size of bottom base, 3 feet by 1 foot 6 inches by 1 foot 2 inches. Size of monument, 2 feet 6 inches by 2 feet 6 inches by 1 foot. Size of square top die, 2 feet 6 inches by 9 inches by 9 inches. Weight, 2,139 pounds.

No. 22P828 Price, Acme Blue Dark Vein..... **$62.95**
No. 22P829 Price, White Acme Rutland Italian **77.30**

DIMENSIONS: Nos. 22P830 and 22P831. Total height over all, 4 feet 10 inches. Size of bottom base, 3 feet 4 inches by 1 foot 10 inches by 1 foot 4 inches. Size of monument, 2 feet 8 inches by 2 feet 8 inches by 1 foot 2 inches. Size of square top die, 2 feet 8 inches by 10 inches by 10 inches. Weight, 3,036 pounds.

No. 22P830 Price, Acme Blue Dark Vein..... **$ 88.35**
No. 22P831 Price, White Acme Rutland Italian..... **108.00**

A small sample piece of polished marble will be mailed upon receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS

MASSIVE GRANITE STYLE OF MONUMENT

In Acme Blue Dark Vein Vermont Marble at $70.65 and upwards, or in our World Famous White Acme Rutland Italian Marble at $90.55 and upwards.

Catalogue Nos. 22P832 to 22P837

See opposite page for full description and measurements.

Foot Stones, 6x2 inches, sand rubbed, each	$0.50
Foot Stones, 8x3 inches, sand rubbed, each	.75
Corner Posts, 4x4 inches, for cemetery lot, each	1.00
Corner Posts, 6x6 inches, for cemetery lot, each	1.65

Small sample piece of polished dark marble furnished on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

$70.65 TO $158.95

Delivered on the Cars at our Quarry in Vermont.

TO THOSE WHO DESIRE A FAMILY MONUMENT that will outclass anything at a like price anywhere in the country, we recommend this massive, large monument in our world's best Acme Blue Dark Vein Vermont Marble, and the price of **$70.65** and upwards is so low for such massive elegance that all competition steps aside. Owning our own quarry, operating our own marble mills, employing our own skilled artisans to do the work, charging you only the actual cost with but one small percentage of profit added, we are able to put this splendid monument on the cars in Vermont at prices quoted. We save you all the intermediate profits of the wholesalers, retailers and commission agents, saving you $100.00 to $200.00, according to the size selected, even after you pay the low rate of freight fully explained on page 4. Vermont may seem a long distance from your home station, but do not let this deter you, as the rate of freight is very low on marble, and we will be very glad to give you the guaranteed freight rate to your station at your request.

THE LETTERING will only cost you **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and where the family name appears on the bottom base, raised ⅛-inch in panel, will only cost you **15 cents per letter** for 2-inch letters and other sizes in proportion.

We guarantee this monument to reach your station in good order and guarantee the inscription to be exactly as you order it, or the full amount of your money will be refunded. See pages 60 and 61 for some popular verse inscriptions.

SEE OPPOSITE PAGE FOR ILLUSTRATION.

DIMENSIONS: Nos. 22P832 and 22P833. Total height over all, 4 feet. Size of bottom base, 3 feet 4 inches by 1 foot 10 inches by 1 foot. Size of upper base, 2 feet 10 inches by 1 foot 4 inches by 8 inches. Size of monument, 2 feet 6 inches by 1 foot 6 inches by 1 foot. Size of cap, 2 feet 10 inches by 1 foot 4 inches by 10 inches. Weight, 2,567 pounds.

No. 22P832 Price, Acme Blue Dark Vein..... **$70.65**
No. 22P833 Price, White Acme Rutland Italian..... **90.55**

DIMENSIONS: Nos. 22P834 and 22P835. Total height over all, 4 feet 6 inches. Size of bottom base, 3 feet 8 inches by 2 feet 2 inches by 1 foot 2 inches. Size of upper base, 3 feet by 1 foot 6 inches by 10 inches. Size of monument, 2 feet 8 inches by 1 foot 8 inches by 1 foot 2 inches. Size of cap, 3 feet 1 inch by 1 foot 7 inches by 10 inches. Weight, 3,685 pounds.

No. 22P834 Price, Acme Blue Dark Vein..... **$ 96.00**
No. 22P835 Price, White Acme Rutland Italian..... **121.00**

DIMENSIONS: Nos. 22P836 and 22P837. Total height over all, 4 feet 10 inches. Size of bottom base, 4 feet by 2 feet 6 inches by 1 foot 2 inches. Size of upper base, 3 feet 4 inches by 1 foot 10 inches by 10 inches. Size of monument, 2 feet 10 inches by 1 foot 10 inches by 1 foot 4 inches. Size of cap, 3 feet 4 inches by 1 foot 10 inches by 1 foot. Weight, 4,927 pounds.

No. 22P836 Price, Acme Blue Dark Vein..... **$133.60**
No. 22P837 Price, White Acme Rutland Italian..... **158.95**

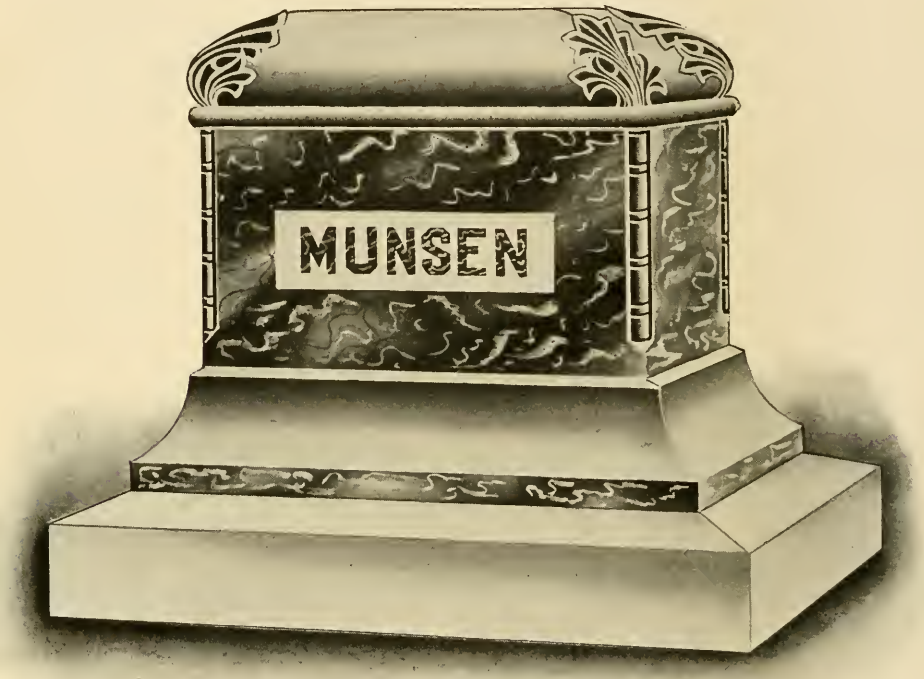
A small sample piece of polished marble will be mailed on receipt of 10 cents.

See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS MOST MAGNIFICENT MARBLE MONUMENT

Shaped the same as granite monuments costing three times the price, can be owned by you at $90.00 and upwards, according to size.



Catalogue Nos. 22P838 to 22P843

See opposite page for full description and measurements.

Foot Stones, 6x2 inches, sand rubbed, each	$0.50
Foot Stones, 8x3 inches, sand rubbed, each	.75
Corner Posts, 4x4 inches, for cemetery lot, each	1.00
Corner Posts, 6x6 inches, for cemetery lot, each	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS MASSIVE, IMPOSING, NEW AND MODERN DESIGN OF

Monument at $90.00 to $143.50

IN OUR WORLD'S BEST

ACME BLUE DARK VEIN MARBLE

And $107.00 to $173.30 in our far famed celebrated White Acme Rutland Italian Marble, presents you with an opportunity to dignify your cemetery lot at a moderate price, within the means of those who desire a monument for the family name.

WHILE WE CAN LETTER THIS MONUMENT AS DESIRED, yet it is the most attractive when used as a family monument, with the family name only. If any other lettering is desired it would only cost you **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, or if letters raised ⅛-inch in panel, as shown in the illustration, are desired, they will only cost you **15 cents per letter** for 2-inch letters, and other sizes in proportion. See pages 60 and 61 for some popular verse inscriptions.

With this monument on the family lot, and showing only the family name, each and every grave can then be marked with a small head stone at the very moderate prices shown in the first few pages of this book. While the smallest size of this large monument weighs between 2,500 and 3,000 pounds, yet the rate of freight is so low on marble that after you pay the freight, as fully explained on page 4, you will save half the price it would cost you from your local dealer or any traveling commission agent.

AT $90.00 AND UPWARDS, according to size and color, delivered on the cars in Vermont, you save the quarryman's profit, wholesalers' profit, marble dealers' profit, retailers' profit and traveling agents' commission, paying only for the actual cost of the marble and skilled workmanship required, with but our one small percentage of profit added. Send us your order and if the monument does not reach you in perfect condition, lettered exactly as you ordered it and being exactly as we describe it, your money will be refunded.

DIMENSIONS: Nos. 22P838 and 22P839. Total height over all, 4 feet. Size of bottom base, 3 feet 6 inches by 1 foot 10 inches by 1 foot. Size of upper base, 3 feet by 1 foot 4 inches by 8 inches. Size of monument, 2 feet 4 inches by 2 feet 8 inches by 1 foot. Weight, 2,579 pounds.

No. 22P838 Price, Acme Blue Dark Vein.....**$ 90.00**
No. 22P839 Price, White Acme Rutland Italian..... **107.00**

DIMENSIONS: Nos. 22P840 and 22P841. Total height over all, 4 feet 6 inches. Size of bottom base, 3 feet 8 inches by 2 feet by 1 foot 2 inches. Size of upper base, 3 feet 2 inches by 1 foot 6 inches by 10 inches. Size of monument, 2 feet 6 inches by 2 feet 10 inches by 1 foot 2 inches. Weight, 3,450 pounds.

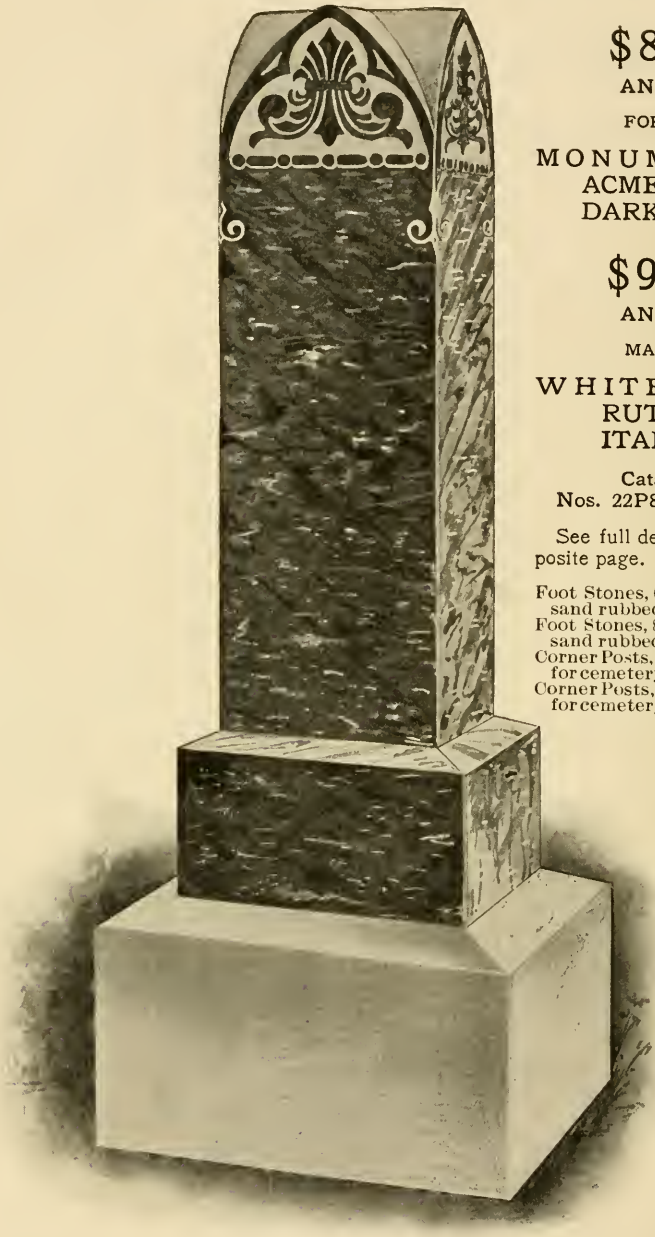
No. 22P840 Price, Acme Blue Dark Vein **$113.70**
No. 22P841 White Acme Rutland Italian..... **136.88**

DIMENSIONS: Nos. 22P842 and 22P843. Total height over all, 4 feet 8 inches. Size of bottom base, 4 feet by 2 feet 4 inches by 1 foot 2 inches. Size of upper base, 3 feet 5 inches by 1 foot 9 inches by 10 inches. Size of monument, 2 feet 8 inches by 3 feet by 1 foot 4 inches. Weight, 4,402 pounds.

No. 22P842 Price, Acme Blue Dark Vein.....**$143.50**
No. 22P843 Price, White Acme Rutland Italian..... **173.30**

A small sample piece of polished marble will be sent by mail on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US FROM FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.



$8.59

AND UPWARDS

FOR THIS

MONUMENT IN ACME BLUE DARK VEIN

$9.80

AND UPWARDS

MADE OF

WHITE ACME RUTLAND ITALIAN

Catalogue
Nos. 22P844 to 22P851

See full description on opposite page.

Foot Stones, 6x2 inches, sand rubbed, each....	$0.50
Foot Stones, 8x3 inches, sand rubbed, each....	.75
Corner Posts, 4x4 inches, for cemetery lot, each,	1.00
Corner Posts, 6x6 inches, for cemetery lot, each,	1.65

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

AT THESE HONEST PRICES OF

$8.59 TO $32.00 FOR

ACME BLUE DARK VEIN

AND $9.80 TO $36.43 FOR

WHITE ACME RUTLAND ITALIAN

ACCORDING TO SIZE. ANYONE CAN AFFORD TO PLACE A SUITABLE MEMORIAL ON THEIR CEMETERY LOT IN MEMORY OF THEIR LOVED ONES, AND NOT FEEL THAT THEY HAVE PAID THE HIGH PRICES CUSTOMARILY CHARGED BY THE LOCAL DEALERS OR ROVING AGENTS' ENORMOUS COMMISSIONS.

Delivered on the Cars at our Quarry and Marble Works in Vermont.

At $8.59 you save the wholesalers' profit, the retailers' profit and the agents' commission, paying us actual cost of the quarried stock and labor to shape and polish the marble, with but our one small percentage of profit added.

THE LETTERING **will only cost you 6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and if you desire the family name put on the upper base, with letters raised in panel, it will only cost you **15 cents per letter** for 2-inch letters raised ⅛-inch in panel. See pages 60 and 61 for some popular verse inscriptions. While these prices are wonderfully low yet we guarantee the work to be the finest and the lettering to be done exactly as you order it or your money will be refunded. Vermont may seem a long distance away from your home station yet the low rate of freight on boxed marble added to our prices at quarry will still save you at least 50 per cent of what you would have to pay at home for the same size, style and quality of monument.

The famous Acme Blue Vein Marble is the same quality, strength and hardness as the White Acme Rutland Italian. The difference in price is caused by the supply, Rutland Italian being less plentiful. All bottom bases are made of the same marble, not polished, but simply dressed and sand rubbed and should not be lettered. All upper bases are polished in the same high finish as the shaft and is the proper place to put the family name in letters, raised ⅛-inch in panel. All our cutting, polishing, finising and lettering is done by hand. We do not use oxalic acid, and our workmen are the most skilled artisans money can hire. We assure you the finest quality of work and the lowest prices in the country. See the back pages of this book for color illustrations of these beautifnl marbles.

DIMENSIONS: Nos. 22P844 and 22P845. Total height over all, 3 feet 4 inches. Size of bottom base, 1 foot by 1 foot by 8 inches. Size of upper base, 9 inches by 9 inches by 4 inches. Size of shaft, 2 feet 4 inches by 6 inches by 6 inches. Weight, 235 pounds.

No. 22P844 Price, Acme Blue Dark Vein..... **$8.59**
No. 22P845 Price, White Acme Rutland Italian..... **9.80**

DIMENSIONS: Nos. 22P846 and 22P847. Total height over all, 3 feet 8 inches. Size of bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Size of upper base, 1 foot by 1 foot by 6 inches. Size of shaft, 2 feet 6 inches by 8 inches by 8 inches. Weight, 455 pounds.

No. 22P846 Price, Acme Blue Dark Vein..... **$13.23**
No. 22P847 Price, White Acme Rutland Italian..... **14.95**

DIMENSIONS: Nos. 22P848 and 22P849. Total height over all, 4 feet 6 inches. Size of bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches. Size of upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Size of shaft, 3 feet by 10 inches by 10 inches. Weight, 809 pounds.

No. 22P848 Price, Acme Blue Dark Vein..... **$22.43**
No. 22P849 Price, White Acme Rutland Italian..... **25.88**

DIMENSIONS: Nos. 22P850 and 22P851. Total height over all, 4 feet 10 inches. Size of bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot. Size of upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Size of shaft, 3 feet 2 inches by 1 foot by 1 foot. Weight, 1,270 pounds.

No. 22P850 Price, Acme Blue Dark Vein..... **$32.00**
No. 22P851 Price, White Acme Rutland Italian..... **36.43**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

$13.50

AND UPWARDS

FOR THIS

FINE MARBLE MONUMENT

Delivered on the cars at our quarry and marble works in Vermont.

Catalogue Nos. 22P852 to 22P859

See full description on the opposite page.

Small sample piece of polished dark marble mailed on receipt of 10 cents.

OUR GREAT SPECIAL BARGAINS.

Massive Marble Monuments

for $13.50 to $52.98.

AT AS LOW AS $13.50 WE CAN OFFER YOU A BEAUTIFUL MONUMENT LIKE THAT SHOWN IN THE ILLUSTRATION ON OPPOSITE PAGE.

Delivered on board the Cars at our Quarry and Marble Works in Vermont,

Saving you from $25.00 on the smaller size to $50.00 on the larger sizes, even after you pay the low rate of freight, fully explained on page 4, entitled, "About the Freight."

$13.50 seems like a ridiculous price and hardly the cost of the material itself. In fact, it is only by taking a large portion of the products of this particular Vermont quarry that we are able to offer such wonderful value in these handsome tombstones. The celebrated Acme Blue Dark Vein Marble of this Vermont quarry is known the country over for its mottled effect, and also for its unusual durability. See the back pages of this book for color illustrations of these beautiful marbles.

AT $13.50 WE ARE OFFERING A TOMBSTONE that will compare favorably with anything offered at $50.00 or more. We guarantee the best of satisfaction, and will cheerfully refund money if you do not find it as we represent it to be.

Remember that only the best marble cutters are employed on this class of work, and that the handsome polish, beautiful engraving and decoration which this monument receives is only equaled by the very highest priced and most expensive work of the kind on the market. Nothing more effective is found anywhere, than this graceful tombstone shown in the illustration. We consider that it will compare favorably with anything made, and recommend it as something rare, not only in appearance and quality, but also in price.

LETTERING EXTRA. Ordinary sunk inscription letters, **6 cents per letter;** sunk verse letters, **2½ cents per letter;** 2-inch letters, raised ⅛-inch in panel, **15 cents per letter,** and other sizes in proportion. See pages 60 and 61 for some popular verse inscriptions.

We make this beautiful tombstone in a variety of sizes and either in Acme Blue Dark Vein or White Acme Rutland Italian Marble.

DIMENSIONS: Nos. 22P852 and 22P853. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Base, 1 foot by 1 foot by 6 inches. Shaft, 2 feet 6 inches by 8 inches by 8 inches. Total height over all, 3 feet 8 inches. Weight, 454 pounds.

No. 22P852 Price, Acme Blue Dark Vein **$13.50**
No. 22P853 Price, White Acme Rutland Italian **15.24**

DIMENSIONS: Nos. 22P854 and 22P855. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches. Base, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Shaft, 2 feet 10 inches by 10 inches by 10 inches. Total height over all, 4 feet 4 inches. Weight, 797 pounds.

No. 22P854 Price, Acme Blue Dark Vein **$21.85**
No. 22P855 Price, White Acme Rutland Italian **24.73**

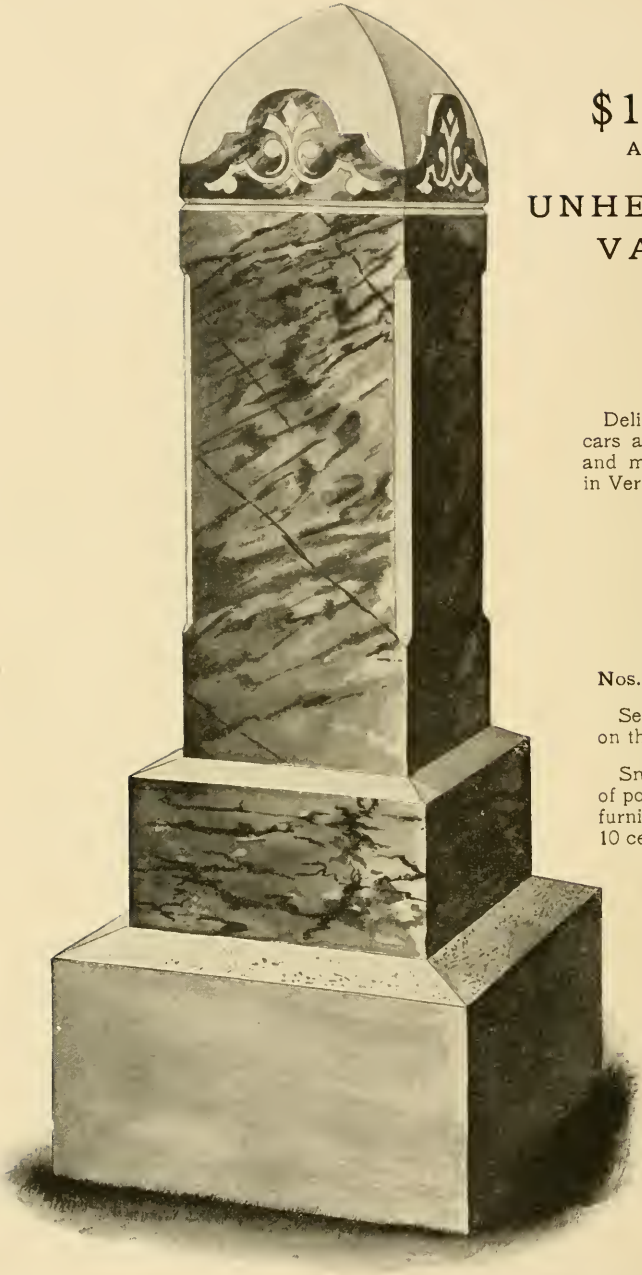
DIMENSIONS: Nos. 22P856 and 22P857. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot. Base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Shaft, 3 feet by 1 foot by 1 foot. Total height over all, 4 feet 8 inches. Weight, 1,238 pounds. This extra large handsome monument is made in the following grades:

No. 22P856 Price, Acme Blue Dark Vein **$32.00**
No. 22P857 Price, White Acme Rutland Italian **36.43**

DIMENSIONS: Nos. 22P858 and 22P859. Bottom base, 2 feet by 2 feet by 1 foot 2 inches. Base, 1 foot 6 inches by 1 foot 6 inches by 8 inches. Shaft, 3 feet 4 inches by 1 foot 2 inches by 1 foot 2 inches. Total height over all, 5 feet 2 inches. Weight, 1,760 pounds.

No. 22P858 Price, Acme Blue Dark Vein **$46.37**
No. 22P859 Price, White Acme Rutland Italian **52.98**
Foot Stones, 6x2 inches, sand rubbed, each ..... **.50**
Foot Stones, 8x3 inches, sand rubbed, each ..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each **1.65**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.



$13.48
AND UPWARDS

UNHEARD OF VALUE

Delivered on the cars at our quarry and marble works in Vermont.

Catalogue
Nos. 22P860 to 22P867

See full description on the opposite page.

Small sample piece of polished dark marble furnished on receipt of 10 cents.

MONUMENTS FOR $13.48 TO $53.00,

ACCORDING TO SIZE.

Delivered on the Cars at Our Quarry and Marble Works in Vermont.

We show in the illustration on opposite page, a somewhat different and slightly more expensive style of monument than the number immediately preceding. It gives our customers an additional opportunity for choice, and catering as we do to thousands of our customers who are buying from us, not only for the sake of saving as much as possible, but also for the sake of securing a quality of goods which cannot be obtained from local dealers, we offer this tombstone as one of the highest examples of what we are able to do for you.

OUR CHARGE FOR LETTERING is only **6 cents per letter** for ordinary sunk inscription letters in the name or dates of birth and death, **2½ cents per letter** for sunk verse letters, and **15 cents per letter** for 2-inch letters raised ⅛-inch in panel. Other raised letters in proportion. See pages 60 and 61 for some popular verse inscriptions. See the back pages of this book for color illustrations of these beautiful marbles.

We want your business and that of your friends in the future. Hence we can assure you that, should you favor us with your order for one of these tombstones, we will be only too anxious to send you one that will meet with your entire approval, in order that we may have the valuable assistance you can render us in building up our trade. This handsome monument is carved from the very finest Acme Blue Dark Vein Marble, or White Acme Rutland Italian Marble, as desired, and in a variety of sizes. We offer small and large sizes in two colors of marble in order to satisfy the demands of the limited pocketbook, or that which is sufficiently well filled to stand a larger expenditure for a more imposing monument.

See page 4 about the freight and observe that we save you $20.00 to $75.00, according to size, even after you pay the low rate of freight charges, as carefully explained on that page.

REMEMBER OUR BINDING GUARANTEE that you shall be entirely satisfied or we will cheerfully refund your money. As stated above, we make these tombstones in a variety of sizes to suit our different customers. You have the opportunity (with the illustration before you), of selecting just such a one as will meet the limit of your purse.

DIMENSIONS: Nos. 22P860 and 22P861. Bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Base, 1 foot by 1 foot by 6 inches. Shaft, 2 feet 6 inches by 8 inches by 8 inches. Height over all, 3 feet 8 inches. Weight, 454 pounds.

This tombstone is made in the following variety and colors of marble:

No. 22P860 Price, Acme Blue Dark Vein **$13.48**
No. 22P861 Price, White Acme Rutland Italian **15.25**

DIMENSIONS: Nos. 22P862 and 22P863. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches. Base, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Shaft, 2 feet 10 inches by 10 inches by 10 inches. Height over all, 4 feet 4 inches. Weight, 798 pounds.

No. 22P862 Price, Acme Blue Dark Vein **$21.88**
No. 22P863 Price, White Acme Rutland Italian **24.75**

DIMENSIONS: Nos. 22P864 and 22P865. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot. Base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Shaft, 3 feet by 1 foot by 1 foot. Total height over all, 4 feet 8 inches. Weight, 1,237 pounds.

No. 22P864 Price, Acme Blue Dark Vein **$31.98**
No. 22P865 Price, White Acme Rutland Italian **36.45**

DIMENSIONS: Nos. 22P866 and 22P867. Bottom base, 2 feet by 2 feet by 1 foot 2 inches. Base, 1 foot 6 inches by 1 foot 6 inches by 8 inches. Shaft, 3 feet 4 inches by 1 foot 2 inches by 1 foot 2 inches. Total height over all, 5 feet 2 inches. Weight, 1,760 pounds.

No. 22P866 Price, Acme Blue Dark Vein **$46.35**
No. 22P867 Price, White Acme Rutland Italian **53.00**
Foot Stones, 6x2 inches, sand rubbed, each ..... **.50**
Foot Stones, 8x3 inches, sand rubbed, each ..... **.75**
Corner Posts, 4x4 inches, for cemetery lot, each **1.00**
Corner Posts, 6x6 inches, for cemetery lot, each **1.65**

Small sample piece of polished dark marble furnished on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

$13.80
AND UPWARDS

FOR THIS

BEAUTIFUL MONUMENT

Delivered on the cars at our quarry and marble works in Vermont.

Catalogue
Nos. 22P868 to 22P875

See full description on the opposite page.

Foot Stones, 6x2 inches, sand rubbed, each...**50c**

Foot Stones, 8x3 inches, sand rubbed, each...**75c**

Corner Posts, 4x4 inches, for cemetery lot, each.....**$1.00**

Corner Posts, 6x6 inches, for cemetery lot, each.. .....**$1.65**

Small sample piece of polished dark marble mailed on receipt of 10 cents.

$13.80 BUYS THIS BEAUTIFUL MONUMENT

IN ACME BLUE DARK VEIN VERMONT MARBLE, AND FOR A LITTLE MORE YOU CAN HAVE IT IN WHITE ACME RUTLAND ITALIAN MARBLE.

At $13.80 to $56.30, according to size, anyone can afford to own a suitable memorial and make their cemetery lot look superior to anything in its neighborhood. At **$13.80 to $48.57** for the Acme Blue Dark Vein Vermont Marble and at **$15.53 to $56.30** for the White Acme Rutland Italian Marble, delivered on the cars at our quarry and marble works in Vermont, saving you the wholesaler's profit, the retailer's profit and the commission of the traveling agent, costing you only the value of the quarried stock and labor, to shape, finish and polish the marble, with but our one small percentage of profit added.

THE INSCRIPTION will only cost you **6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and if you desire the family name on the upper base in 2-inch letters, raised ⅛ inch in panel, it will only cost you **15 cents per letter**, and other sizes in proportion. See pages 60 and 61 for some popular verse inscriptions.

While these prices are delivered on the cars, at the quarry and marble works in Vermont, yet you take no risk whatever, as we guarantee safe arrival at your station; guarantee the work to be the finest that can be produced and to please you in every particular, and save you nearly 50 per cent, even after you pay the low rate of freight fully explained on page 4 about the freight.

If the railroad company injures the work in any way, we guarantee to make it good, and will collect the damage from the railroad company ourselves. We have never had an accident to a shipment of marble in the years we have been handling it, so you can rest assured you will receive a perfect tombstone without injury, exactly as described, lettered exactly as ordered and satisfaction guaranteed or your money refunded. Vermont may seem a long distance away from your home station, but the low rate of freight on boxed marble, added to our prices at the quarry, will still save you nearly one-half of what you would have to pay at home for the same style and quality of monument. Compare the measurements and prices we offer with those sold by your local dealer and you will find your saving to be as large or larger than we promise.

We offer the Acme Blue Dark Vein marble as the most popular of all the marble used for cemetery work, and to those who prefer a white marble we offer the world's celebrated White Acme Rutland Italian. The hardness and durability, high finish and polish is just the same on either marble, and the slight difference in price is caused entirely by the plentiful supply of Acme Blue Dark Vein marble and the more limited supply of White Acme Rutland Italian. See the back pages of this book for color illustrations of these beautiful marbles. All bottom bases are made of the same marble, not polished but simply traced and sand rubbed, as it is placed on the ground. All upper bases are polished in the same high finish as the shaft, and is the proper place to put the family name in letters raised ⅛ inch in panel, and any sized letters can be furnished as desired. All our cutting, polishing, finishing and lettering is done by hand. We do not use oxalic acid and our workmen are the most skilled artisans money can hire. Send us your order and we assure you the finest quality of work and the lowest prices in this country.

DIMENSIONS: Nos. 22P868 and 22P869. Total height over all, 3 feet 10 inches. Size of bottom base, 1 foot 4 inches by 1 foot 4 inches by 10 inches. Size of upper base, 1 foot by 1 foot by 6 inches. Size of shaft, 2 feet 6 inches by 8 inches by 8 inches. Weight, 540 pounds.

No. 22P868 Price, Acme Blue Dark Vein..... **$13.80**
No. 22P869 Price, White Acme Rutland Italian..... **15.53**

DIMENSIONS: Nos. 22P870 and 22P871. Total height over all, 4 feet 8 inches. Size of bottom base, 1 foot 6 inches by 1 foot 6 inches by 1 foot. Size of upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Size of shaft, 3 feet by 10 inches by 10 inches. Weight, 869 pounds.

No. 22P870 Price, Acme Blue Dark Vein..... **$22.43**
No. 22P871 Price, White Acme Rutland Italian..... **25.88**

DIMENSIONS: Nos. 22P872 and 22P873. Total height over all, 4 feet 10 inches. Size of bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot. Size of upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Size of shaft, 3 feet 2 inches by 1 foot by 1 foot. Weight, 1,270 pounds.

No. 22P872 Price, Acme Blue Dark Vein..... **$30.90**
No. 22P873 Price, White Acme Rutland Italian..... **35.33**

DIMENSIONS: Nos. 22P874 and 22P875. Total height over all, 5 feet 8 inches. Size of bottom base, 2 feet by 2 feet by 1 foot 2 inches. Size of upper base, 1 foot 6 inches by 1 foot 6 inches by 10 inches. Size of shaft, 3 feet 8 inches by 1 foot 2 inches by 1 foot 2 inches. Weight, 1,918 pounds.

No. 22P874 Price, Acme Blue Dark Vein..... **$48.57**
No. 22P875 Price, White Acme Rutland Italian..... **56.30**

$14.38

AND UPWARDS IN

ACME BLUE DARK VEIN VERMONT MARBLE.

Delivered on the cars at our quarry and marble works in Vermont.

Catalogue Nos. 22P876 to 22P881

See opposite page for full description.

Small sample piece of polished dark marble mailed on receipt of 10 cents.

$16.68

AND UPWARDS IN

WHITE RUTLAND ITALIAN MARBLE.

Foot Stones, 6x2 inches, sand rubbed, each..**50c**

Foot Stones, 8x3 inches, sand rubbed, each..**75c**

Corner Posts, 4x4 inches, for cemetery lot, each.....**$1.00**

Corner Posts, 6x6 inches, for cemetery lot, each.....**$1.65**

GIVE US FOUR TO SIX WEEKS IN WHICH TO FINISH, LETTER AND SHIP.

THIS FINE MONUMENT AT $14.38 AND UPWARDS

Delivered on the Cars at our Quarry and Marble Works in Vermont.

AT $14.38 TO $34.20 in Acme Blue Dark Vein Vermont Marble, and at $16.68 to $39.74, in White Acme Rutland Italian Marble, we offer this staple, modest, satisfactory and dignified monument in the three sizes, **delivered on the cars at our quarry and marble works in Vermont,** where we execute this fine work ourselves, with the best skilled artisans money can employ, with the choicest designs to be found in this wonderful district of beautiful marbles, and while these prices seem very low we guarantee the work to be the finest the country can produce, and that it is all done by hand, highly finished, polished, traced as shown in the illustration and lettered as you may desire, with only **6 cents per letter** added for ordinary inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and if the family name is desired on the upper base we will engrave it in 2-inch letters raised ⅛ inch in panel for only **15 cents per letter,** and other sizes in proportion.

See pages 60 and 61 for some popular verse inscriptions.

Do not let the distance from your station to Vermont deter you from ordering, as we guarantee safe arrival at your station, and with the low rate of freight—fully explained on page 4—you will find a saving of at least $15.00 to $50.00, according to size, on this unexcelled design whether you order the Acme Blue Dark Vein or the White Acme Rutland Italian. See the back pages of this book for color illustrations of these beautiful marbles. The quality of these two beautiful marbles have made them world famous until we need no longer talk of the beautiful finish, the resistance to the weather and the attractive color they present, as all you need to do is to ask your cemetery sexton, or some of your neighbors who have bought, and they will show it to you in the graveyard nearest to you.

AT $14.38 FOR THE SMALLEST SIZE IN DARK VEIN AND $16.68 FOR THE SMALLEST SIZE IN WHITE ACME RUTLAND ITALIAN

you will have as handsome a monument on your cemetery lot as money can buy. If you want anything larger the other two sizes are priced in proportion with measurements and weight carefully given.

DIMENSIONS: Nos. 22P876 and 22P877. Total height over all, 3 feet 10 inches. Size of bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Size of upper base, 1 foot by 1 foot by 6 inches. Size of shaft, 2 feet 8 inches by 8 inches by 8 inches. Weight, 469 pounds.

No. 22P876 Price, Acme Blue Dark Vein... ....**$14.38**
No. 22P877 Price, White Acme Rutland Italian **16.68**

DIMENSIONS: Nos. 22P878 and 22P879. Total height over all, 4 feet 8 inches. Size of bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches. Size of upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Size of shaft, 3 feet 2 inches by 10 inches by 10 inches. Weight, 828 pounds.

No. 22P878 Price, Acme Blue Dark Vein..... ..... .**$24.15**
No. 22P879 Price, White Acme Rutland Italian..... ..... **27.60**

DIMENSIONS: Nos. 22P880 and 22P881. Total height over all, 5 feet 2 inches. Size of bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot. Size of upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Size of shaft, 3 feet 6 inches by 1 foot by 1 foot. Weight, 1,325 pounds.

No. 22P880 Price, Acme Blue Dark Vein..... .....**$34.20**
No. 22P881 Price, Light Acme Rutland Italian..... ..... **39.74**

A small sample piece of polished marble will be sent by mail on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

$21.28

AND UPWARDS

FOR THIS

BEAUTIFUL MONUMENT WITH CROSS,

AS ILLUSTRATED.

Catalogue
Nos. 22P882 to 22P887

See opposite page for full description, measurements and prices.

Foot Stones, 6x2 inches, sand rubbed, each	**$0.50**
Foot Stones, 8x3 inches, sand rubbed, each	**.75**
Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

A small sample piece of marble will be mailed to any address on receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS IN WHICH TO FINISH, LETTER AND SHIP.

In Offering this Elegant Monument with a Cross on the Top, We Endeavor to Furnish

The Best Design of its Kind for the Least Money

Of any Marble Work in the Country.

Delivered on the Cars at our Quarry and Marble Works in Vermont.

AT $21.28 IN ACME BLUE DARK VEIN VERMONT MARBLE you obtain more for the investment in durability, elegance of dark vein and mottled effect than can be offered you in any other marble produced. The price eliminates all the quarryman's profit, the marble mill's profit, the wholesaler's profit, the retailer's profit and the commission salesman's profit, giving you this splendid monument at the cost of the labor with but our one small percentage of profit added. The stately effect of this monument in your cemetery, even the smallest size, will attract the attention of all observers and surpass anything surrounding it in the cemetery. The dark high polish this monument receives is its natural color when hand rubbed to a mirror finish and the tracing and cutting stands out sharp and bright as shown in the etching and tooling as shown in the illustration.

The small expense of freight, as explained on page 4 about the freight, will place this monument at your home station at about half the price you could obtain it elsewhere. The upper base is polished the same as the shaft and cross.

THE LETTERING **will cost you 6 cents per letter** for ordinary sunk inscription letters, **2½ cents per letter** for ordinary sunk verse letters, and if you desire the family name on the upper base in 2-inch letters raised ⅛-inch in panel, it will only cost you **15 cents per letter** and other sizes in proportion. See pages 60 and 61 for some popular verse inscriptions.

The World Famous Acme Blue Dark Vein Vermont Marble is of the same quality, strength, hardness and durability against all kinds of weather as the White Acme Rutland Italian Marble and the difference in price is caused only by the scarcity of the White Acme Rutland Italian and the plentiful supply of the Dark Vein. Either of them are superior in every way to the imported Italian marble for withstanding the weather of ages, and are the most durable marbles produced in that wonderful marble district of Vermont. See the back pages of this book for color illustrations of these beautiful marbles.

DIMENSIONS: Nos. 22P882 and 22P883. Total height over all, 4 feet 10 inches. Size of the bottom base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Size of upper base, 1 foot by 1 foot by 6 inches. Size of shaft, 2 feet 8 inches by 8 inches by 8 inches. Size of cross, 1 foot by 8 inches by 3 inches. Weight, 497 pounds.

No. 22P882 Price, Acme Blue Dark Vein **$21.28**
No. 22P883 Price, White Acme Rutland Italian. **23.58**

DIMENSIONS: Nos. 22P884 and 22P885. Total height over all, 5 feet 9 inches. Size of bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches. Size of upper base, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Size of shaft, 3 feet by 10 inches by 10 inches. Size of cross, 1 foot 3 inches by 10 inches by 3 inches. Weight, 856 pounds.

No. 22P884 Price, Acme Blue Dark Vein..... **$30.90**
No. 22P885 Price, White Acme Rutland Italian..... **34.22**

DIMENSIONS: Nos. 22P886 and 22P887. Total height over all, 6 feet 4 inches. Size of bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot. Size of upper base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Size of shaft, 3 feet 2 inches by 1 foot by 1 foot. Size of cross, 1 foot 6 inches by 1 foot by 4 inches. Weight, 1,352 pounds.

No. 22P886 Price, Acme Blue Dark Vein..... **$41.95**
No. 22P887 Price, White Acme Rutland Italian..... **47.47**

A small piece of marble in either of the above colors will be mailed on receipt of 10 cents. See the back pages of this book for color illustrations of these beautiful marbles.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

ANOTHER $100.00 MONUMENT FOR $29.33

Catalogue Nos. 22P888 to 22P891 See full description on the opposite page.

OUR BEAUTIFUL

MARBLE MONUMENT, WITH URN, FOR $29.33.

Delivered on the Cars at our Quarry and Marble Works in Vermont.

ONE OF THE MOST POPULAR DESIGNS IN TOMBSTONES is that shown in the illustration on opposite page, which consists of the monument complete with the bottom base, upper base, shaft and urn. We have endeavored in the illustration to give you some idea of the beautiful appearance of this

HANDSOME AND REMARKABLY LOW PRICED MONUMENT

It is only by seeing the monument, however, that you can fully appreciate the immense amount of skilled workmanship that has been consumed in order to produce such a handsome tombstone.

The polish, carving, tracings, in fact, the entire production of this beautiful work of art, according to the design, is such as you would naturally only expect to find in monuments which retail at from $300.00 to $500.00.

It is a well known fact that those who, through sad necessity, contemplate the purchase of a tombstone, are subjected to most exorbitant prices. These prices are not in accordance with the cost of material nor the cost of labor. While it is true that it requires perfect artisans to produce beautiful results, handsome engraving, etc., still the price is adjusted very largely at an exceedingly high price, not only because there is very little or no competition, but because a local marble cutter is so much subjected to bad debts, expense of collections, etc.

Having these tombstones produced to order for us by one of the largest Vermont marble works right at the quarry, being subjected to none of the unusual expenses of local marble cutters, it is not at all surprising then, that we are able to offer these goods at such a remarkable difference in price.

We ask you to consider the handsome and imposing appearance of this beautiful monument. Consider the quality of Acme Blue Marble from which it is made. Consider the high polish and the decoration. Remember also the fact that we guarantee that you will be entirely satisfied with the monument, or we will cheerfully refund your money. See pages 60 and 61 for some popular verse inscriptions. See the back pages of this book for color illustrations of these beautiful marbles.

Remembering all of these facts we feel sure that you cannot afford to place your order elsewhere, but that you will favor us with your order, and in such a case we guarantee to ship you such a monument as you will seldom see turned out from any other quarry at less than double our price, even after the inscription is done and the low rate of freight is added, as **explained on the introductory pages of this book.**

DIMENSIONS: Nos. 22P888 and 22P889. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches. Base, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Shaft, 2 feet 10 inches by 10 inches by 10 inches. Urn, 1 foot high and 6 inches in diameter. Total height over all, 5 feet 4 inches, making a very imposing stone. Weight, 798 pounds.

IS OBTAINABLE AT THE SPECIAL PRICES QUOTED BELOW.

No. 22P888	Price, Acme Blue Dark Vein	**$29.33**
No. 22P889	Price, White Acme Rutland Italian	**31.45**

DIMENSIONS: Nos. 22P890 and 22P891. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot. Base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Shaft, 3 feet 2 inches by 1 foot by 1 foot. Urn, 1 foot 2 inches high by 7 inches in diameter, making a total height over all of 6 feet. Weight, 1,300 pounds.

OUR SPECIAL PRICES ON THE ABOVE SIZE ARE AS FOLLOWS:

No. 22P890	Price, Acme Blue Dark Vein	**$40.84**
No. 22P891	Price, White Acme Rutland Italian	**46.35**
	Foot Stones, 6x2 inches, sand rubbed, each	**.50**
	Foot Stones, 8x3 inches, sand rubbed, each	**.75**
	Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
	Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

MOST EXPENSIVELY CARVED AND FINISHED MONUMENT FOR ONLY $28.18 AND UPWARDS

Delivered on the cars at our quarry and marble works in Vermont.

Catalogue Nos. 22P892 to 22P899

See full description on opposite page.

A REGULAR $100.00 MONUMENT FOR $28.18.

Delivered on the Cars at our Quarry and Marble Works in Vermont.

OUR PRICE OF $28.18 MEANS A SAVING TO YOU OF AT LEAST $50.00 TO $70.00. Means that you will secure a monument which will compare favorably with anything that is being retailed at $100.00 anywhere. It means that you will secure a monument which is made of the very choicest Vermont marble, the celebrated Acme Blue marble, a quality which is not obtainable anywhere else at anything like our price.

It is generally supposed that the imported Italian marble is the best marble for monumental purposes, but it is a well known fact that Acme Blue marble has stood identically the same test as the Italian marble and is even less impervious to atmospheric effects than the Italian marble.

Finish. The illustration on the opposite page will give you a fair idea of the beautiful finish of this handsome monument. It is impossible, in this illustration, to show you the elegant polished effect of the stone; but you can form some idea of the handsome tracing, carving, etc., which render this monument one of the most graceful and imposing to be found anywhere.

Why we can sell at such low prices. We are not subjected to losses by bad debts, etc., which cause such a vast amount of loss to the retail marble cutter. In accordance with the recognized fact, that the manufacture of any class of goods in large quantities for cash, means a wonderful economy in cost, it is natural that the production of thousands and thousands of these handsome monuments yearly by one concern can be done at a large percentage lower in cost than the marble cutter who turns out but a few yearly. We buy for cash, sell for cash, and do our business entirely on the closest possible margin of profit. Hence it is no wonder that the prices which we name will be found, on an average, 50 per cent lower than retail marble cutters' prices.

See the introductory pages of this book for description of the different marbles and all about the freight, lettering, etc. See pages 60 and 61 for some popular verse inscriptions. See the back pages of this book for color illustrations of these beautiful marbles.

WE MAKE THIS HANDSOME MONUMENT IN FOUR DIFFERENT SIZES.

Each size made in two colors, and in this beautiful monument we offer an unusually wide selection, covering all sizes, at prices ranging from **$28.18** up, prices which enable anyone to purchase a most imposing monument at an exceedingly low figure.

DIMENSIONS: Nos. 22P892 and 22P893. Bottom base, 1 foot 6 inches by 1 foot 6 inches by 10 inches. Base, 1 foot 2 inches by 1 foot 2 inches by 8 inches. Die, 2 feet 10 inches by 10 inches by 10 inches. Height over all, 4 feet 4 inches. Weight, 798 pounds.

No. 22P892	Price, Acme Blue Dark Vein	**$28.18**
No. 22P893	Price, White Acme Rutland Italian	**30.35**

DIMENSIONS: Nos. 22P894 and 22P895. Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot. Base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Die, 3 feet by 1 foot by 1 foot. Height over all, 4 feet 8 inches. Weight, 1,238 pounds.

No. 22P894	Price, Acme Blue Dark Vein	**$39.75**
No. 22P895	Price, White Acme Rutland Italian	**44.00**

DIMENSIONS: Nos. 22P896 and 22P897. Bottom base, 2 feet by 2 feet by 1 foot 2 inches. Base, 1 foot 6 inches by 1 foot 6 inches by 10 inches. Die, 3 feet 2 inches by 1 foot 2 inches by 1 foot 2 inches. Height over all, 5 feet 2 inches. Weight, 1,801 pounds.

No. 22P896	Price, Acme Blue Dark Vein	**$54.00**
No. 22P897	Price, White Acme Rutland Italian	**60.70**

OUR ELEGANT AND MASSIVE MONUMENT FOR $103.77 AND $117.00.

The very largest size of this monument we manufacture is according to the following measurements.

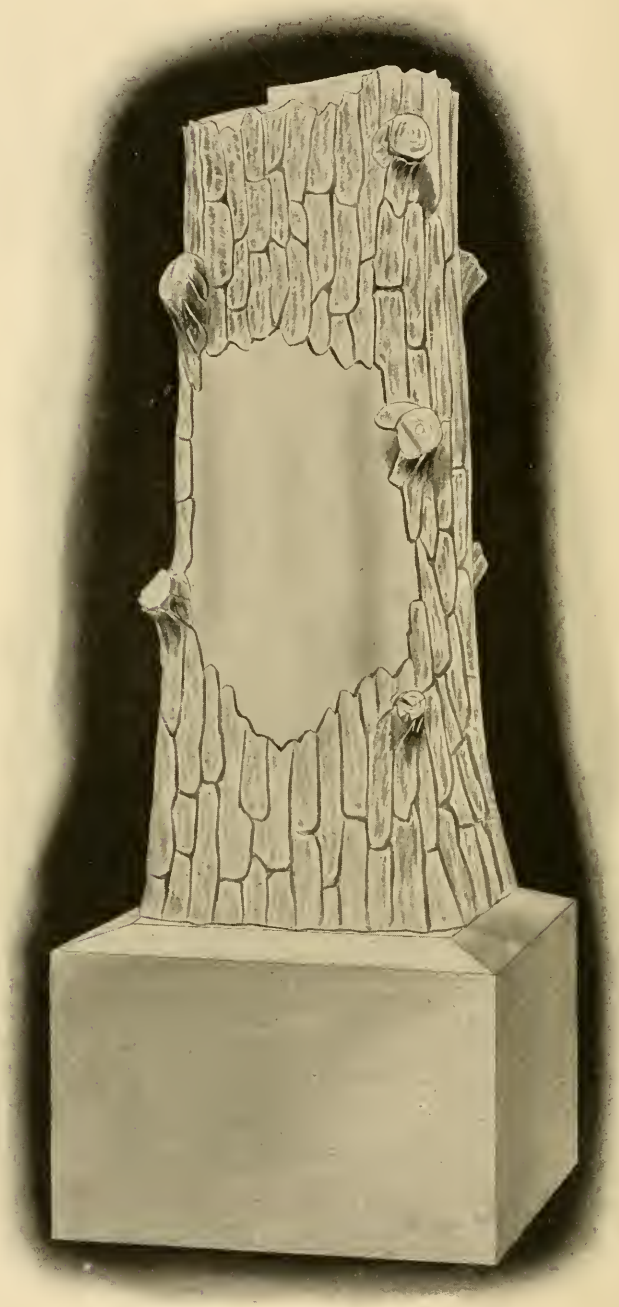
DIMENSIONS: Nos. 22P898 and 22P899. Bottom base, 2 feet 8 inches by 2 feet 8 inches by 1 foot 3 inches. Base, 2 feet by 2 feet by 1 foot. Die, 3 feet 6 inches by 1 foot 6 inches by 1 foot 6 inches. Height over all, 5 feet 9 inches. Weight, 3,438 pounds.

No. 22P898	Price, Acme Blue Dark Vein	**$103.77**
No. 22P899	Price, White Acme Rutland Italian	**117.00**
	Foot Stones, 6x2 inches, sand rubbed, each	**.50**
	Foot Stones, 8x3 inches, sand rubbed, each	**·75**
	Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
	Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

A small sample piece of polished dark marble will be sent to any address upon receipt of 10 cents.

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

THIS STURDY, GRAND TRUNK OF A TREE FOR $28.75
AND UPWARDS



Catalogue Nos. 22P900 to 22P905 See opposite page for full description.

To Those Who Love Rustic Art in Monumental Work

we offer this tall stump or trunk of a tree with the bark partly removed, as shown in the illustration, leaving a splendid polished surface for lettering. We offer it in the world's best Acme Blue Dark Vein Vermont Marble at **$28.75 to $48.57**, and if our far famed White Acme Rutland Italian is preferred the price would only be **$33.00 to $60.00.** Delivered on the Cars at our Quarry and Marble Works in Vermont.

See the back pages of this book for color illustrations of these beautiful marbles.

WE OFFER THIS IN THREE SIZES. We put the smallest size within the reach of anyone, and the largest size is so reasonable in price that you can afford to indulge in a few dollars more for it. These prices are delivered on the cars at our quarry and works in Vermont, and while Vermont may seem a long distance from your home station, yet the low rate of freight, as fully explained on page 4, will enable you to own this beautiful piece of work at about 50 per cent of what you could have it done by your local dealer.

YOU CAN HAVE ANY LETTERING DESIRED at a cost of **6 cents per letter** for ordinary sunk inscription letters; **2½ cents per letter** for ordinary sunk verse letters, and we guarantee the monument will reach your station in good order, and will be lettered exactly as ordered or your money will be refunded.

WRITE US FOR FREIGHT RATES, and we will give you a guaranteed freight cost to your home station. The illustration does not do this monument justice, although it is engraved from the monument itself. It must be seen on your cemetery lot to be fully appreciated

See pages 60 and 61 for some popular verse inscriptions.

DIMENSIONS: Nos. 22P900 and 22P901. Total height over all, 4 feet. Size of base, 1 foot 5 inches by 1 foot 5 inches by 1 foot. Size of tree trunk, 3 feet by 1 foot by 1 foot. Weight, 828 pounds.

No. 22P900	Price, Acme Blue Dark Vein	**$28.75**
No. 22P901	Price, White Acme Rutland Italian	**33.00**

DIMENSIONS: Nos. 22P902 and 22P903. Total height over all, 4 feet 4 inches. Size of base, 1 foot 7 inches by 1 foot 7 inches by 1 foot 2 inches. Tree trunk, 3 feet 2 inches by foot 2 inches by 1 foot 2 inches. Weight, 1,200 pounds.

No. 22P902	Price, Acme Blue Dark Vein	**$36.43**
No. 22P903	Price, White Acme Rutland Italian	**44.15**

DIMENSIONS: Nos. 22P904 and 22P905. Total height over all, 4 feet 10 inches. Size of base, 1 foot 10 inches by 1 foot 10 inches by 1 foot 4 inches. Tree trunk, 3 feet 6 inches by 1 foot 4 inches by 1 foot 4 inches. Weight, 1,780 pounds.

No. 22P904	Price, Acme Blue Dark Vein	**$48.57**
No. 22P905	Price, White Acme Rutland Italian	**60.00**
	Foot Stones, 6x2 inches, sand rubbed, each	**.50**
	Foot Stones, 8x3 inches, sand rubbed, each	**.75**
	Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
	Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

MASSIVE AND IMPOSING MARBLE MONUMENT, $47.47

Catalogue Nos. 22P906 to 22P909 See full description on the opposite page

Our $47.47 Acme Blue Dark Vein Marble Monument.

Delivered on the Cars at our Quarry and Marble Works in Vermont.

We direct your attention to the massive beauty of this handsome monument. The artist has put forth his best endeavors to give you an illustration of the exact appearance of this work of art.

MADE OF ACME BLUE DARK VEIN MARBLE, a marble that has been in use for years, and endorsed by the best and most experienced dealers in this class of merchandise, you have a sufficient guarantee that the monument will be the very best it is possible to procure. The Acme Blue Marble Quarries are celebrated the country over. They employ none but the best and most skillful artisans, have the latest improved turning lathes, large gangs, polishing machines, etc. Hence it is no wonder we are able to offer these magnificent monuments at

$75.00 TO $150.00 LESS

THAN YOUR HOME PRICE.

Remember, that notwithstanding this is an extra large monument, very heavy and massive, you do not stand one cent of risk, as we guarantee its safe arrival, guarantee it to be better value than you could possibly get from any dealer, even after you pay the low rate of freight, as fully explained on page 4 of this book, and guarantee the inscription is cut in the most improved style, by the best artists, and exactly as you order it.

LETTERING.

Ordinary sunk inscription letters, 6 cents per letter; sunk verse letters, **2½ cents per letter;** 2-inch letters, raised ⅛-inch in panel, **15 cents per letter;** and other sizes in proportion.

See pages 60 and 61 for some popular verse inscriptions. See the back pages of this book for color illustrations of these beautiful marbles.

Compare this illustration with any monument at double the price, and we are sure that your decision will be given in our favor. The polishing, carving, tracing, etc., are most artistic, and the handsome shape of the monument itself is sufficient to commend it to anyone.

DIMENSIONS: Nos. 22P906 and 22P907. We make this in two sizes, the smaller being as follows: Bottom base, 1 foot 10 inches by 1 foot 10 inches by 1 foot. Base, 1 foot 4 inches by 1 foot 4 inches by 8 inches. Shaft, 2 feet 8 inches by 1 foot by 1 foot. Cap, 1 foot 3 inches by 1 foot 3 inches by 1 foot. Total height over all, 5 feet 4 inches. Weight, 1,444 pounds.

No. 22P906	Price, Acme Blue Dark Vein	**$47.47**
No. 22P907	Price, White Acme Rutland Italian	**54.00**

DIMENSIONS: Nos. 22P908 and 22P909. The extra large size of this monument is as follows: Bottom base, 2 feet 2 inches by 2 feet 2 inches by 1 foot 2 inches. Base, 1 foot 7 inches by 1 foot 7 inches by 10 inches. Shaft, 3 feet by 1 foot 2 inches by 1 foot 2 inches. Cap, 1 foot 5 inches by 1 foot 5 inches by 1 foot 2 inches. Total height over all, 6 feet 2 inches. Weight, 2,310 pounds.

No. 22P908	Price, Acme Blue Dark Vein	**$65.00**
No. 22P909	Price, White Acme Rutland Italian	**75.00**
	Foot Stones, 6x2 inches, sand rubbed, each	**.50**
	Foot Stones, 8x3 inches, sand rubbed, each	**.75**
	Corner Posts, 4x4 inches, for cemetery lot, each	**1.00**
	Corner Posts, 6x6 inches, for cemetery lot, each	**1.65**

GIVE US FOUR TO SIX WEEKS TO FINISH, LETTER AND SHIP.

VERSE INSCRIPTIONS

THE frequent requests of our customers for verse inscriptions for memorial tombstones and monuments has encouraged us to print a collection of those used very frequently on work we have made in the past. We submit this collection herewith to assist those who may not have the opportunity to select for themselves, and we have given each verse a catalogue number, with the price for engraving the letters, so that in ordering a tombstone or monument by its own catalogue number you can order a verse in this collection by naming its catalogue number also. We have not attempted to furnish a large assortment of verse inscriptions, but trust these will be of service to some of our customers. By figuring the name and date lines in ordinary sunk inscription at 6 cents per letter and adding the price of your selection of verse inscription, together with the catalogue price of the tombstone and monument you select, will enable you to know exactly what it will cost you delivered on the cars at our quarry and marble works in Vermont. As all tombstones and monuments are made to order and all inscriptions are engraved to order, our prices are all for cash in advance, or if desired sent C. O. D., a deposit of $5.00 is required, as fully explained in the opening pages of this book, but if any of our monuments and tombstones are not exactly as described and the lettering done exactly as ordered, your money will be refunded, together with any freight you may have paid.

Catalogue Number.		Price.
	Sleep on, sweet babe, And take thy rest; God called thee home, He thought it best.	
No. 22P1000	62 verse letters at 2½ cents per letter	**$1.55**
	A loved one from us has gone, A voice we love is stilled, A place is vacant in our home Which never can be filled.	
No. 22P1001	87 verse letters at 2½ cents per letter	**2.17**
	Blessed are the pure in heart, For they shall see God.	
No. 22P1002	42 verse letters at 2½ cents per letter	**1.05**
	Like a flower, she passed away, Destroyed in all her bloom; She left this world and all her friends To moulder in the tomb.	
No. 22P1003	96 verse letters at 2½ cents per letter	**2.40**
	She came to raise our hearts to Heaven, She goes to call us there.	
No. 22P1004	51 verse letters at 2½ cents per letter	**1.27**
	Again we hope to meet thee When the day of life is fled, And in Heaven with joy to greet thee Where no farewell tears are shed.	
No. 22P1005	99 verse letters at 2½ cents per letter	**2.47**
	Gone, but not forgotten.	
No. 22P1006	19 verse letters at 2½ cents per letter	**.47**
	God's finger touched him, and he slept.	
No. 22P1007	30 verse letters at 2½ cents per letter	**.75**

Budded on earth to bloom in Heaven.

Catalogue Number.		Price.
No. 22P1008	28 verse letters at 2½ cents per letter	$0.70

Rest in peace.

No. 22P1009	11 verse letters at 2½ cents per letter	.27

Gone to rest.

No. 22P1010	10 verse letters at 2½ cents per letter	.25

She has gone from us forever,
Longer here she might not stay;
She has reached a fairer region
Far away, far away.

No. 22P1011	87 verse letters at 2½ cents per letter	2.17

Asleep in Jesus.

No. 22P1012	13 verse letters at 2½ cents per letter	.32

Sweet be thy slumber.

No. 22P1013	17 verse letters at 2½ cents per letter	.42

Go to thy rest, fair child,
Go to thy dreamless bed
While yet so gentle, undefiled,
With blessings on thy head.

No. 22P1014	86 verse letters at 2½ cents per letter	2.15

A precious one from us has gone,
A voice we loved is stilled,
A place is vacant in our home
Which never can be filled.
God, in his wisdom, has recalled
The boon his love had given,
And, though the body slumbers here,
The soul is safe in Heaven.

No. 22P1015	187 verse letters at 2½ cents per letter	4.67

Sleep, mother, dear,
And take thy rest;
God called thee home,
He thought it best.

No. 22P1016	62 verse letters at 2½ cents per letter	1.52

The golden gates were opened wide,
A gentle voice said, "Come";
And angels from the other side
Welcomed our loved one home.

No. 22P1017	96 verse letters at 2½ cents per letter	2.40

Heaven now retains our treasure,
Earth the lonely casket keeps,
And the sunbeams long to linger
Where our sainted mother sleeps.

No. 22P1018	105 verse letters at 2½ cents per letter	2.63

Dearest, loved one, we have laid thee
In the peaceful grave's embrace,
But thy memory shall be cherished
'Till we see thy heavenly face.

No. 22P1019	107 verse letters at 2½ cents per letter	2.62

JUST AS REPRESENTED IN THE CATALOGUE.

Dresden, Ohio.

Sears, Roebuck & Co., Chicago, Ill.

Dear Sirs:—Will say that I like the tombstone that I got from you very well. It is as represented in catalogue. Yours truly, G. W. STULLER.

SAVED $15.00 AND WANTS TWO MORE.

Omaha, Nebraska.

Sears, Roebuck & Co., Chicago, Ill.

Dear Sirs:—I received the tombstone I ordered from you in good order—well satisfied. I think I saved all of $15.00, almost one-half. I find a stone almost the same design here and my dealer wanted $30.00. I will have two more orders for you in a few more months. Yours truly, JOHN H. ROBB.

THE FINEST IN THE CEMETERY.

Plain City, Ohio.

Sears, Roebuck & Co., Chicago, Ill.

Dear Sirs:—In regard to the stone I ordered from your house, I just got it a few days since and set it up and can say in truth it is the finest stone of its kind in the cemetery. Better finished than any of them, and as for the price, I saved just $10.00. There is one that stands close by, that cost $20.00 from an agent of Marysville, Ohio, I will recommend you all I can, you may use this as you see fit.

Yours, AUGUSTUS FRAZELL.

BEAUTIFUL AND BEST I EVER SAW FOR THE MONEY.

Aberdeen, Miss.

Sears, Roebuck & Co., Chicago, Ill.

Dear Sirs:—I just received tombstone today, it has been laying here at one of our freight depots and I didn't know it. In regard to the stone I have to say this, I think it beautiful, and one of the best I ever saw for the money. The quality being, I consider, tip top. I am much pleased with it. Kindly send me one of your catalogues for fall and winter, 1903. Oblige, respectfully, MRS. SADIE B. HUBBARD.

WELL PLEASED AND FOUND IT JUST AS REPRESENTED.

Rapid City, S. Dakota.

Sears, Roebuck & Co., Chicago, Ill.

Dear Sirs:—In reply to your letter referring to tombstone, will say that we were very well pleased with it, found it just as represented in your catalogue, and think that we saved from $15.00 to $20.00. Thanking you for your promptness, I remain,

Respectfully yours, JOHN W. CHITTY.

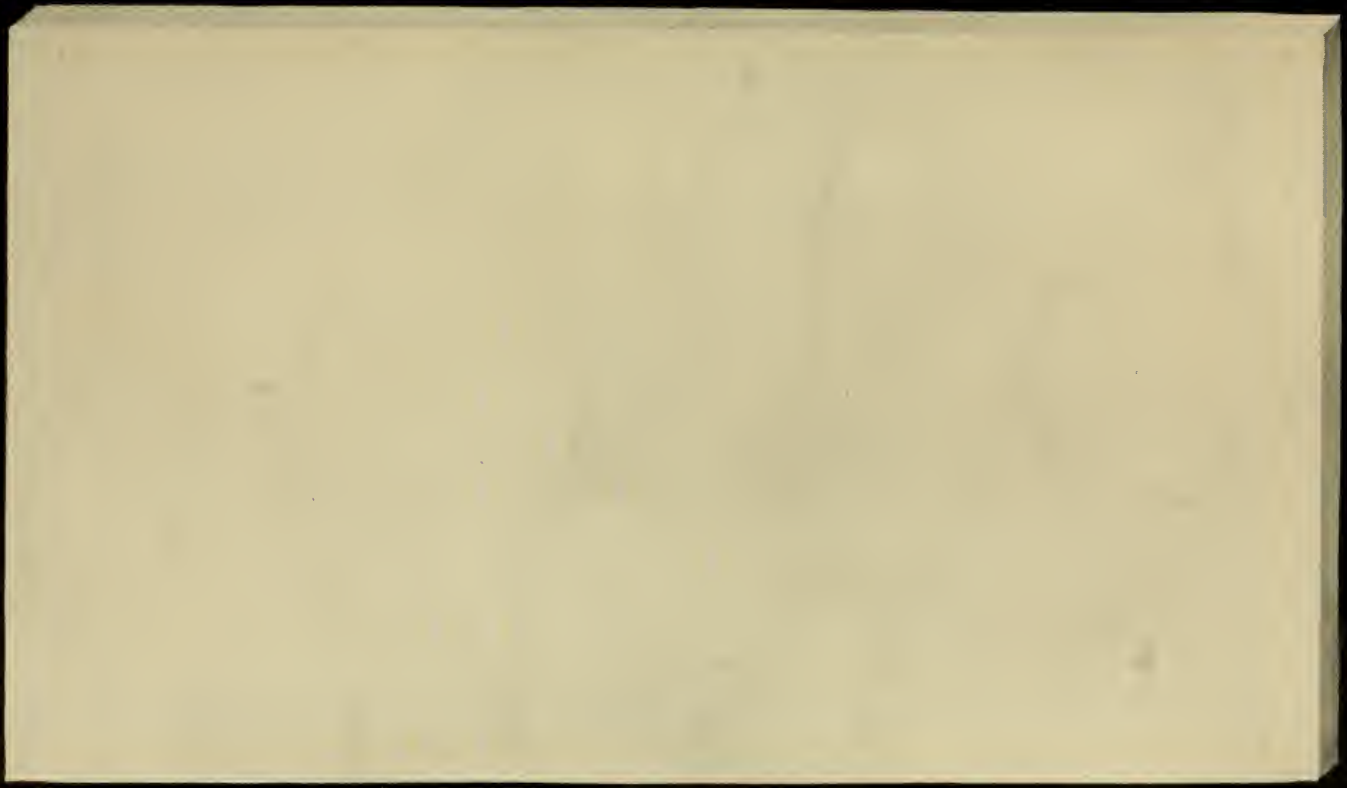
SATISFACTORY AND JUST AS THE SAMPLE.

Petoskey, Mich.

Sears, Roebuck & Co., Chicago, Ill.

Dear Sirs:—In regard to the stone you sent; it came Saturday. It was in good condition and is satisfactory and just as the sample. Am perfectly pleased with it. It is also a very pretty and sweet little tombstone. We will always recommend your marble to anyone. If ever we are in need of such a thing again will give you a call. You might send one of your stone catalogues to Mrs. Fred Conley, Michigan street; do not know her number. Our address is changed to this place for now.

Yours truly, MRS. FRED M. ELLIOTT, 629 Michigan street.



ACME RUTLAND ITALIAN MARBLE.

THE ILLUSTRATION ON THE REVERSE SIDE OF THIS SHEET IS INTENDED TO GIVE YOU SOME IDEA OF THE APPEARANCE OF THE ACME RUTLAND ITALIAN MARBLE IN USE, BUT IT IS IMPOSSIBLE TO REPRODUCE BY MEANS OF PAPER AND PRINTER'S INK THE DELICATE APPEARANCE AND FULL BEAUTY OF THIS MARBLE.

SEARS, ROEBUCK & CO.
CHICAGO.

ACME BLUE DARK VEIN VERMONT MARBLE.

THE ILLUSTRATION ON THE REVERSE SIDE OF THIS SHEET WILL GIVE YOU AN IDEA OF THE APPEARANCE OF OUR ACME BLUE DARK VEIN VERMONT MARBLE, AND WHILE THIS IS THE BEST REPRODUCTION ON PAPER POSSIBLE, THE ACTUAL MARBLE SHOULD BE SEEN TO BE APPRECIATED.

SEARS, ROEBUCK & CO.

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NO. 5106

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CAPITAL $3.000.000.
SURPLUS $2.000.000.

CHICAGO, October 27, 1902.

To Whom It May Concern:

It pleases us to be able to testify to the reliability of Sears, Roebuck & Company of Chicago. The firm has a paid up capital and surplus of over Two Million Dollars ($2,000,000.00), and enjoys the highest credit with their Chicago banks, of which this bank is one.

We have no hesitancy in saying that we believe anyone who has dealings with this firm will be treated in the fairest manner possible. We can assure anyone who is thinking of placing an order with them, that, in our judgment, there is absolutely no risk in sending the money with the order.

Very truly yours,

Frank W. Smith

Cashier.